Ref #	Hits	Search Query	DBs	Default Operator	Plurals	Time Stamp
L1	29	(schedule with (project or task) with resources with time) and (ability or skill) and completion	USPAT	OR	OFF	2006/06/21 15:07
L2	206	project near (development or management)	EPO; JPO	OR	OFF	2006/06/21 15:08
L3	1165	schedul\$3 and ((materials or supplies) with (external or outsource or outside))	USPAT	OR	OFF	2006/06/21 15:09
L4	6	schedul\$3 and ((materials or supplies) with (external or outsource or outside))	EPO; JPO	OR	OFF	2006/06/21 15:09
L5	25	schedul\$3 and ((vendor or supplier) with outside) and "705"/\$.cor.	USPAT	OR	OFF	2006/06/21 15:09
S1	10988	resources and (project or task) and develop\$3 and time	USPAT	OR	OFF	2003/10/17 16:14
S2	3213	product and develop\$3 and date and (project or task) and resources and time	USPAT	OR	OFF	2003/10/17 16:15
S3	821	product and develop\$3 and date and (project or task) and resources and time and schedule	USPAT	OR	OFF	2003/10/17 16:16
S4	0	product with schedule with (project or task) with resources with time	USPAT	OR	OFF	2003/10/17 16:16
S5	30	schedule with (project or task) with resources with time	USPAT	OR	OFF	2003/10/17 16:18
S6	21	(schedule with (project or task) with resources with time) and (ability or skill)	USPAT	OR	OFF	2005/08/11 09:21
S7	19	(schedule with (project or task) with resources with time) and (ability or skill) and completion	USPAT	OR	OFF	2006/06/21 15:07
S8	13	(schedule with (project or task) with resources with time) and (ability or skill) and completion and outside	USPAT	OR	OFF	2003/10/20 08:22
S9	10	(schedule with (project or task) with resources with time) and (ability or skill) and completion and material	USPAT	OR	OFF	2003/10/20 08:27
S10	0	(schedule with (product) with resources with time) and (ability or skill) and completion	USPAT	OR	OFF	2003/10/20 08:27
S11	2	(schedule with (product) with resources with time)	USPAT	OR	OFF	2003/10/20 08:28
S12	0	material with outside with parties	USPAT	OR	OFF	2003/10/20 08:28
S13	3	material with outside with party	USPAT	OR	OFF	2003/10/20 08:28

S14					·		
material and outside and supplier and (ability or skill)	S14	72		USPAT	OR	OFF	2003/10/20 08:29
material and outside and supplier and (ability or skill) and completion and date USPAT OR	S15	71	material and outside and supplier and	USPAT	OR	OFF	2003/10/20 08:29
material and outside and supplier and daite	S16	66	material and outside and supplier and	USPAT	OR	OFF	2003/10/20 08:29
S19 15 ((schedule with (project or task)) and outside and supplier and (ability or skill) and completion and date USPAT OR OFF 2003/10/20 08:35	S17	66	material and outside and supplier and (ability or skill) and completion and	USPAT	OR	OFF	2003/10/20 08:33
Second Supplier and (ability or skill) and completion and date) and "705"/\$.ccls. project near management USPAT	S18	71	outside and supplier and (ability or	USPAT	OR	OFF	2003/10/20 08:33
S21 456 project near management USPAT OR OFF 2003/10/20 08:35 S22 105 (project near management) and "705"/\$.ccls. USPAT OR OFF 2003/10/20 08:35 S23 58 ((project near management) and "705"/\$.ccls.) and (outside or supplier or vendor) USPAT OR OFF 2003/10/20 08:36 S24 22 (((project near management) and "705"/\$.ccls.) and (outside or supplier or vendor)) and resources and completion and date or supplier or vendor) and resources and completion and date or supplier or seasons and completion and date and order USPAT OR OFF 2003/10/20 08:45 S25 9 ("5255181" "5291394" "5406476" "5897629"). PN. USPAT OR OFF 2003/10/20 08:40 S26 8 ("5111391" "5260868" "5343388" "5789286" "5923552" "5943652").PN. USPAT OR OFF 2003/10/20 08:45 S27 20 (((project near management) and resources and completion and date and order USPAT OR OFF 2003/10/20 08:55 S28 0 (schedul\$3 with outside with materials) and (workers or employees or resources) USPAT OR OFF 20	S19	15	outside and supplier and (ability or skill) and completion and date) and	USPAT	OR	OFF	2003/10/20 08:35
105	S20	1	project near managment	USPAT	OR	OFF	2006/06/21 15:08
1705"/\$.ccls. 1705"/\$.ccls	S21	456	project near management	USPAT	OR	OFF	2003/10/20 08:35
"705"/\$.ccls.) and (outside or supplier or vendor) S24 22 (((project near management) and "705"/\$.ccls.) and (outside or supplier or vendor)) and resources and completion and date USPAT OR OFF 2003/10/20 08:45 S25 9 ("5255181" "5291394" "5406476" USPAT OR OFF 2003/10/20 08:40 "5630070" "5787283" "5878416" "5884276" "5884276" "5893074" "5897629"). PN. S26 8 ("5111391" "5260868" "5343388" USPAT OR OFF 2003/10/20 08:45 "5467268" "5524077" "5799286" "5923552" "5943652").PN. S27 20 (((project near management) and "705"/\$.ccls.) and (outside or supplier or vendor)) and resources and completion and date and order S28 0 (schedul\$3 with outside with materials) and (workers or employees or resources) S29 4 (schedul\$3 with outside with materials) USPAT OR OFF 2003/10/20 09:08 S29 4 (schedul\$3 with outside with materials) USPAT OR OFF 2003/10/20 09:08 S29 4 (schedul\$3 with outside with materials) USPAT OR OFF 2003/10/20 09:08 S29 4 (schedul\$3 with outside with materials) USPAT OR OFF 2003/10/20 09:08 S29 4 (schedul\$3 with outside with materials) USPAT OR OFF 2003/10/20 09:08	S22	105		USPAT	OR	OFF	2003/10/20 08:35
"705"/\$.ccls.) and (outside or supplier or vendor)) and resources and completion and date	S23	58	"705"/\$.ccls.) and (outside or supplier	USPAT	OR	OFF	2003/10/20 08:36
"5630070" "5787283" "5878416" "5884276" "5884276" "5893074" "5897629"). PN.	S24	22	"705"/\$.ccls.) and (outside or supplier or vendor)) and resources and	USPAT	OR	OFF	2003/10/20 08:45
"5467268" "5524077" "5799286" "5923552" "5943652").PN. S27 20 (((project near management) and "705"/\$.ccls.) and (outside or supplier or vendor)) and resources and completion and date and order S28 0 (schedul\$3 with outside with materials) and (workers or employees or resources) S29 4 (schedul\$3 with outside with materials) USPAT OR OFF 2003/10/20 08:55 USPAT OR OFF 2003/10/20 09:08	S25	9	"5630070" "5787283" "5878416" "5884276" "5893074" "5897629").	USPAT	OR	OFF	2003/10/20 08:40
"705"/\$.ccls.) and (outside or supplier or vendor)) and resources and completion and date and order S28	S26	8	"5467268" "5524077" "5799286"	USPAT	OR	OFF	2003/10/20 08:45
materials) and (workers or employees or resources) S29 4 (schedul\$3 with outside with materials) OR OFF 2003/10/20 09:08	S27	20	"705"/\$.ccls.) and (outside or supplier or vendor)) and resources and	USPAT	OR	OFF	2003/10/20 08:55
materials)	S28	0	materials) and (workers or employees	USPAT	OR	OFF	2003/10/20 08:56
S30 53 (schedule with task) and supplier USPAT OR OFF 2003/10/20 08:57	S29	4		USPAT	OR	OFF	2003/10/20 09:08
	S30	53	(schedule with task) and supplier	USPAT	OR	OFF	2003/10/20 08:57

	,				·	
S31	5	(schedul\$3 with outside with suppliers)	USPAT	OR	OFF	2003/10/20 09:08
S32	25638	plurality with product	USPAT	OR	OFF	2004/05/14 14:42
S33	2699	plurality near product	USPAT	OR	OFF	2004/05/14 14:43
S34	167	(plurality near product) and schedul\$4	USPAT	OR	OFF	2004/05/14 14:43
S35	13	((plurality near product) and schedul\$4) and tasks and resources	USPAT	OR	OFF	2004/05/14 14:43
S36	4	"6233493".URPN.	USPAT	OR	OFF	2005/08/15 12:34
S37	10	("5148513" "5285383" "5291394" "5311438" "5319781" "5343554" "5390282" "5541848" "5819244" "5867397").PN.	USPAT	OR	OFF	2004/05/14 14:49
S38	332	schedul\$3 and ((materials or supplies) with outside)	USPAT	OR	OFF	2004/06/10 13:18
S39	19	schedul\$3 and ((materials or supplies) near outside)	USPAT	OR	OFF	2004/06/10 13:17
S40	256	schedul\$3 and ((materials or supplies) with outside) and available	USPAT	OR	OFF	2006/06/21 15:08
S41	17	(schedul\$3 and ((materials or supplies) with outside) and available) and "705"/\$.cor.	USPAT	OR	OFF	2004/06/10 13:21
S42	20	schedul\$3 and ((vendor or supplier) with outside) and "705"/\$.cor.	USPAT	OR	OFF	2006/06/21 15:09
S43	37	schedul\$3 and (material near list)	USPAT	OR	OFF	2004/06/10 14:28
S44	1692	schedul\$3 with material	USPAT	OR	OFF	2004/06/10 14:29
S45	66	schedul\$3 with material with available	USPAT	OR	OFF	2004/06/10 14:29
S46	14	("4459663" "4646238" "5089970" "5101352" "5216593" "5233533" "5283745" "5291397" "5303144" "5325304" "5440480" "5463555" "5586021" "5630070").PN.	US-PGPUB; USPAT; USOCR	OR	OFF	2005/02/23 13:50
S47	3	("6671673" "5311438" "5905496").pn.	USPAT	OR	OFF	2005/02/23 13:52
S48	4	("5854746" "5208765" "4896269" "4648023").pn.	USPAT	OR	OFF	2005/02/23 13:52
S49	1	"5826236".pn.	USPAT	OR	OFF	2005/02/23 14:30
S50	15	("5148513" "5285383" "5291394" "5311438" "5319781" "5343554" "5390282" "5541848" "5819244" "5867397").PN. OR ("6233493").URPN.	US-PGPUB; USPAT; USOCR	OR	OFF	2005/02/23 14:31

S51	16	(US-20020169647-\$ or US-20050004825-\$ or US-20040002885-\$ or US-20030061330-\$ or US-20020128895-\$).did. or (US-5530861-\$ or US-5548506-\$ or US-5671361-\$ or US-6308164-\$ or US-RE38633-\$ or US-6275812-\$ or US-6101481-\$ or US-6044355-\$ or US-5913201-\$ or US-5765140-\$ or US-5303170-\$ or US-5164897-\$ or US-4937743-\$ or US-4875162-\$ or US-5111391-\$ or US-5826252-\$).did.	USPAT	OR	OFF	2005/03/04 12:48
S52	21	(US-20020169647-\$ or US-20050004825-\$ or US-20040002885-\$ or US-20030061330-\$ or US-20020128895-\$).did. or (US-5530861-\$ or US-5548506-\$ or US-5671361-\$ or US-6308164-\$ or US-RE38633-\$ or US-6275812-\$ or US-6101481-\$ or US-6044355-\$ or US-5913201-\$ or US-5765140-\$ or US-5303170-\$ or US-5164897-\$ or US-4937743-\$ or US-4875162-\$ or US-5111391-\$ or US-5826252-\$).did.	US-PGPUB; USPAT	OR	OFF	2005/03/04 12:48
S53	605	((plural\$ or multipl\$) near (product or item)) and schedul\$ and resource	USPAT	OR	ON	2005/03/05 12:03
S54	267	((plural\$ or multipl\$) near (product or item)) and schedul\$ and resource and material	USPAT	OR	ON	2005/03/05 12:03
S55	149	((plural\$ or multipl\$) near (product or item)) and schedul\$ and resource and material and completion	USPAT	OR	ON	2005/03/05 12:03
S56	119	((plural\$ or multipl\$) near (product or item)) and schedul\$ and resource and material and completion and task	USPAT	OR	ON	2005/03/05 12:04
S57	8	("5208765" "5384910" "5600775" "5600789" "5630125" "5655086" "5657461" "5659793").PN.	US-PGPUB; USPAT; USOCR	OR	OFF	2005/03/05 12:18
S58	12	("5864480").URPN.	USPAT	OR	OFF	2005/03/05 12:19
S59	0	"6393322".pn.	USPAT	OR	OFF	2005/03/07 10:02
S60	1	"6393332".pn.	USPAT	OR	OFF	2005/03/07 10:04
S61	221	705/8.cor.	USPAT	OR	OFF	2005/03/07 10:04
S62	646	705/8.ccls.	USPAT	OR	OFF	2005/08/15 12:40
S63	102	705/8.ccls. and resource and material	USPAT	OR	OFF	2005/03/07 10:05
S64	66	705/8.ccls. and resource and material and (outside or external or outsourc\$)	USPAT	OR	OFF	2005/03/07 10:05

S65	112	700/95.cor.	USPAT	OR	OFF	2005/03/07 12:01
S66	2	(job or task) with minimum with ((skill or ability) near level)	USPAT	OR	OFF	2005/08/15 09:43
S67	1	"5111391".pn.	USPAT	OR	OFF	2005/08/15 11:03
S68	102	("5111391").URPN.	USPAT	OR	OFF	2005/08/15 11:03
S69	1	"6233493".pn.	USPAT	OR	OFF	2005/08/15 12:34
S70	677	705/8.ccls.	USPAT	OR	OFF	2005/08/15 12:41
S71	226	705/8.cor.	USPAT	OR	OFF	2005/08/15 12:41
S72	529	(product or item) and ((finish or complet\$) near date) and (definition or description or instruction) and (task or job) and (resource or material) and (ability or skill) and schedul\$	US-PGPUB	OR	ON	2006/01/19 16:39
S73	14	((product or item) with (definition or description) with (task or job)) and ((finish or complet\$) near date) and (resource or material) and (ability or skill) and schedul\$	US-PGPUB	OR	ON	2006/01/19 17:18
S74	0	"6233493".pn.	US-PGPUB	OR	ON	2006/01/19 17:18
S75	1	"6233493".pn.	USPAT	OR	ON	2006/01/19 17:18
S76	787	705/8.ccls.	USPAT	OR	OFF	2006/06/21 12:51
S77	930	705/8.ccls.	US-PGPUB	OR	OFF	2006/06/21 12:51
S78	1133	705/7.ccls.	US-PGPUB	OR -	OFF	2006/06/21 12:51
S79	602	705/7.ccls.	USPAT	OR	OFF	2006/06/21 12:51



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? b fulltext1, fulltext2, nonfulltext
                                                          Wer Doc
             77 does not exist
>>>
            233 does not exist
>>>
>>>2 of the specified files are not available
       21jun06 11:26:17 User268077 Session D332.1
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     $0.03 TELNET
     $0.03 Estimated cost this search
     $0.03 Estimated total session cost 0.221 DialUnits
SYSTEM:OS - DIALOG OneSearch
  File 15:ABI/Inform(R) 1971-2006/Jun 21
         (c) 2006 ProQuest Info&Learning
  File 16:Gale Group PROMT(R) 1990-2006/Jun 20
         (c) 2006 The Gale Group
  File 148:Gale Group Trade & Industry DB 1976-2006/Jun 21
         (c) 2006 The Gale Group
  File 160: Gale Group PROMT (R) 1972-1989
         (c) 1999 The Gale Group
  File 275:Gale Group Computer DB(TM) 1983-2006/Jun 20
         (c) 2006 The Gale Group
  File 621:Gale Group New Prod.Annou.(R) 1985-2006/Jun 21
         (c) 2006 The Gale Group
         9:Business & Industry(R) Jul/1994-2006/Jun 20
  File
         (c) 2006 The Gale Group
  File 20:Dialog Global Reporter 1997-2006/Jun 21
         (c) 2006 Dialog
  File 476: Financial Times Fulltext 1982-2006/Jun 22
         (c) 2006 Financial Times Ltd
  File 610:Business Wire 1999-2006/Jun 21
         (c) 2006 Business Wire.
*File 610: File 610 now contains data from 3/99 forward.
Archive data (1986-2/99) is available in File 810.
  File 613:PR Newswire 1999-2006/Jun 21
         (c) 2006 PR Newswire Association Inc
*File 613: File 613 now contains data from 5/99 forward.
Archive data (1987-4/99) is available in File 813.
  File 624:McGraw-Hill Publications 1985-2006/Jun 21
         (c) 2006 McGraw-Hill Co. Inc
*File 624: Homeland Security & Defense and 9 Platt energy journals
added
Please see HELP NEWS624 for more
 File 634:San Jose Mercury Jun 1985-2006/Jun 20
         (c) 2006 San Jose Mercury News
 File 636:Gale Group Newsletter DB(TM) 1987-2006/Jun 20
         (c) 2006 The Gale Group
 File 810:Business Wire 1986-1999/Feb 28
         (c) 1999 Business Wire
 File 813:PR Newswire 1987-1999/Apr 30
         (c) 1999 PR Newswire Association Inc
        2:INSPEC 1898-2006/Jun W2
 File
         (c) 2006 Institution of Electrical Engineers
 File 35:Dissertation Abs Online 1861-2006/May
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File 65:Inside Conferences 1993-2006/Jun 21
         (c) 2006 BLDSC all rts. reserv.
  File 99: Wilson Appl. Sci & Tech Abs 1983-2006/May
         (c) 2006 The HW Wilson Co.
  File 256:TecInfoSource 82-2006/Aug
         (c) 2006 Info.Sources Inc
  File 474:New York Times Abs 1969-2006/Jun 19
         (c) 2006 The New York Times
  File 475: Wall Street Journal Abs 1973-2006/Jun 16
         (c) 2006 The New York Times
  File 583:Gale Group Globalbase (TM) 1986-2002/Dec 13
         (c) 2002 The Gale Group
*File 583: This file is no longer updating as of 12-13-2002.
         8:Ei Compendex(R) 1970-2006/Jun W2
  File
         (c) 2006 Elsevier Eng. Info. Inc.
  File
        94:JICST-EPlus 1985-2006/Mar W3
         (c) 2006 Japan Science and Tech Corp (JST)
  File
         6:NTIS 1964-2006/Jun W2
         (c) 2006 NTIS, Intl Cpyrght All Rights Res
  File 34:SciSearch(R) Cited Ref Sci 1990-2006/Jun W3
         (c) 2006 Inst for Sci Info
  File 434:SciSearch(R) Cited Ref Sci 1974-1989/Dec
         (c) 1998 Inst for Sci Info
  File
         7:Social SciSearch(R) 1972-2006/Jun W3
         (c) 2006 Inst for Sci Info
      Set Items Description
      --- ----
                 -----
? s (product (2n) development) (s) (tasks or jobs) (s) ((external or
outside or outsource?) (2n) (material? or resource? or part or parts))
Processing
Processing
Processing
Processing
Processed 10 of 30 files ...
Processing
Processed 20 of 30 files ...
Processing
Processed 30 of 30 files ...
Completed processing all files
        18013128 PRODUCT
        20374287 DEVELOPMENT
        1041468 TASKS
        2723201 JOBS
         2005668 EXTERNAL
         4370015 OUTSIDE
          463102 OUTSOURCE?
        15124039 MATERIAL?
        11334715 RESOURCE?
        15726004 PART
         4191086 PARTS
             13 (PRODUCT (2N) DEVELOPMENT) (S) (TASKS OR JOBS) (S)
                  ((EXTERNAL OR OUTSIDE OR OUTSOURCE?) (2N) (MATERIAL?
OR
                 RESOURCE? OR PART OR PARTS))
? rd s1
          13 RD S1 (unique items)
     S2
```

Set Items Description
S1 13 (PRODUCT (2N) DEVELOPMENT) (S) (TASKS OR JOBS) (S)
((EXTER
NAL OR OUTSIDE OR OUTSOURCE?) (2N) (MATERIAL? OR RESOURCE?

OR

PART OR PARTS))
S2 13 RD S1 (unique items)
? t s2/3,k/all

2/3,K/1 (Item 1 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
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02335400 110694463

Developing custom adhesive systems for transdermal drug delivery products

Hopp, Melinda S Pharmaceutical Technology v26n3 PP: 30-36 Mar 2002 ISSN: 0147-8087 JRNL CODE: PHTY WORD COUNT: 2125

...TEXT: well as agreed-upon milestones.

Where practical, adhesives manufacturers are taking on more of the **product**

development process as pharmaceutical companies seek to outsource research, testing, materials qualifications, and many other tasks related to adhesives formulation and production. This means that a plant

must operate to relevant...

2/3,K/2 (Item 2 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
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01400073 00051060

Eliminating product defects in the design phase

Mascitelli, Ronald

Industrial Management v39n2 PP: 1-5 Mar/Apr 1997

ISSN: 0019-8471 JRNL CODE: IM

WORD COUNT: 2678

...TEXT: essence of robust product design.

To improve the robustness of your product designs, the following tasks should be performed early in the development process: Determine material

variability specifications-At the beginning of the engineering design activity, a material specification must be developed for critical raw materials and outsourced components. All parameters that can impact the

producibility or performance of the product should be given realistic variability specifications that are agreed upon by suppliers. The **product**

development team must have ample opportunity to review these specs
and

incorporate them into the design...

2/3,K/3 (Item 1 from file: 16)

DIALOG(R) File 16: Gale Group PROMT(R)

(c) 2006 The Gale Group. All rts. reserv.

08654137 Supplier Number: 74925620 (USE FORMAT 7 FOR FULLTEXT) GLASS INDUSTRY INDEX.

Glass International, v24, n2, pS37

March, 2001

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 25154

... c) Design & manufacture of lean phase, dense phase & vacuum conveying systems, weighing, packing, palletising, cleaning & materials handling systems & solutions.

Clyde Richard Simon Ltd Park Lane, Basford, Nottingham, Nottinghamshire NG6 0DT (GB...

2/3, K/4 (Item 2 from file: 16)

DIALOG(R) File 16: Gale Group PROMT(R)

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03952096 Supplier Number: 45723910

GM tunes up for the future

Detroit News & Free Press, pB1

August 11, 1995

Language: English Record Type: Abstract

Document Type: Newspaper; Trade

ABSTRACT:

...bureaucracies and to reduce costs. The reorganization calls for the elimination of 5,000 engineering **jobs** at its facilities in Detroit, MI,

and at its **outside parts** suppliers by 1997. Other strategies include

the creation of a new **product** development and marketing structure,

planned spinoff of its Electronic Data Systems subsidiary and the appointment...

2/3,K/5 (Item 1 from file: 9)

DIALOG(R)File 9:Business & Industry(R)

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03313958 Supplier Number: 113803799

Announced deals January 2004.

(Announced deals)

European Venture Capital Journal, n 109, p 101

February 2004

DOCUMENT TYPE: Journal ISSN: 0954-1675 (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 8429

TEXT:

...Copenhagen in the Medicon Valley Region and will use the recent capital injection for ongoing **product development** to complete the planned development milestones and associated revenue. France

A Plus Finance, Credit

Lyonnais...

...outsourcing supplying

staff for production, technical and administrative functions. Additionally, it enables key clients to **outsource part** of their HR functions to it by providing on-site services such as temporary resource...will be used to increase the company's North American sales presence and for further **product development**. Spain

Grupo Bravo

Corpfin Capital

Business type: Alluminium

Equity leader (indiv): Juan

components parts for...be used

as a balanced investment for the purposes of expanding the research team capability, **product development**, increased sales and marketing activities, plus longer term plans for moving location to a new...

...used for the purposes

expanding the people counting and thermal imaging activities and for further **product development** of products to serve both security and healthcare applications.

Pro-Cure Therapeutics

Aberdeen Murray Johnstone...

...used to support ongoing research for the development of cell lines for drug discovery and **product** development for a cancer therapeutic drug.

Avanti Communications Ltd

Yorkshire Fund Managers Ltd

Business type: Broadband...

...362,000 (euro) investment. The

Company develops marketing management software to help marketing teams get **jobs** done on time and on budget allowing more control ever workflow, digital assets and financials...

2/3,K/6 (Item 2 from file: 9)

DIALOG(R) File 9:Business & Industry(R)

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02515346 Supplier Number: 24878518 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Transdermal Drug Delivery: Adhesives and Pharmaceuticals Collide
(An overview of the transdermal drug delivery market includes projected growth for 2002)

Pharmaceutical Technology Europe, v 13, n 6, p 20

June 2001

DOCUMENT TYPE: Journal ISSN: 0164-6826 (United Kingdom)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 1819

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...manufacturer and the pharmaceutical company. Where practical, adhesive

manufacturers are taking on more of the **product development** process as

pharmaceutical companies seek to **outsource** research, testing, materials

qualification and many other tasks . Adhesives companies need to ensure

their operations are capable of handling this responsibility and forming...

2/3,K/7 (Item 3 from file: 9)

DIALOG(R) File 9:Business & Industry(R)

(c) 2006 The Gale Group. All rts. reserv.

01455670 Supplier Number: 23750783 (USE FORMAT 7 OR 9 FOR FULLTEXT)
ALL ETHICAL PHARMACEUTICALS - OUTSOURCING IN THE PHARMACEUTICAL
TNDUSTRY

(Estimates indicate that by the year 2000 approximately 50% of research funding by large pharmaceutical companies will be directed toward external service providers)

Medical & Healthcare Marketplace Guide, p N/A 1997

DOCUMENT TYPE: Journal (United States)
LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 1572

ABSTRACT:

...Outsource Technology Associates. Outsourcing in the pharmaceutical industry can be described as establishing relationships with external resources to conduct a part or essentially all of the tasks necessary to

bring a drug product to market. Those activities range from new chemical entity...

...technology development; Chemical process development; Toxicology; Active

drug manufacture; Bulk pharmaceutical materials/excipient manufacture; Drug

product development ; and Clinical supplies manufacture. The
substantial

consolidation which has taken place within the global pharmaceutical...

2/3,K/8 (Item 1 from file: 20)

DIALOG(R)File 20:Dialog Global Reporter

(c) 2006 Dialog. All rts. reserv.

41099696 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Event Brief of Cooper Industries Ltd. Outlook 2005 Call - Part 1 FAIR DISCLOSURE WIRE

February 23, 2005

JOURNAL CODE: WFDW LANGUAGE: English RECORD TYPE: FULLTEXT WORD COUNT: 4180

 \dots end, parity in price increases offsetting material cost increases.

5. Sarbanes-Oxley: 1. Devoted significant **resources** . 2. Drove **external**

costs up. 3. Required CBE to realign resources and devote significant $% \left(1\right) =\left(1\right) +\left(1$

amount to effort. 4...

2/3,K/9 (Item 2 from file: 20)

DIALOG(R) File 20:Dialog Global Reporter

(c) 2006 Dialog. All rts. reserv.

30306315

Impetus For Outsourcing Of Product Development

FINANCIAL EXPRESS

July 23, 2003

JOURNAL CODE: WFEX LANGUAGE: English RECORD TYPE: FULLTEXT WORD COUNT: 361

... 15-20 per cent premium over the billing rates charged for enterprise software development outsourced **jobs**.

2/3,K/10 (Item 3 from file: 20)

DIALOG(R)File 20:Dialog Global Reporter

(c) 2006 Dialog. All rts. reserv.

23638217

Elcoteq and Benefon into a deal to jump-start Elcoteq Design Center HUGIN

July 01, 2002

JOURNAL CODE: FHUG LANGUAGE: English RECORD TYPE: FULLTEXT WORD COUNT: 880

 \dots resources within Benefon and complementing them with the resources

within Elcoteq and possibly also with **outside resources** as needed. Mr.

Jorma Nieminen, the founder and the President of Benefon Oyj has agreed...

2/3,K/11 (Item 1 from file: 610)

DIALOG(R) File 610: Business Wire

(c) 2006 Business Wire. All rts. reserv.

00293458 20000605157B4555 (USE FORMAT 7 FOR FULLTEXT)
Synchronicity Launches the `Network Effect' Partner Program;

Further

Establishes Its Tools as B2B Design Standards

Business Wire

Monday, June 5, 2000 08:38 EDT

JOURNAL CODE: BW LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

DOCUMENT TYPE: NEWSWIRE

WORD COUNT: 958

TEXT:

...Web technology. The

program gives members access to Synchronicity's leading technology for managing the **product development** supply chain. Synchronicity will support the

development of effective products and services that accelerate design...

...Effect Program enables designers to boost design productivity by providing them with solutions that link **external** design **resources** through the

Internet. Every link in the development chain will be included, from IP and

. . .

2/3,K/12 (Item 1 from file: 624)

DIALOG(R) File 624:McGraw-Hill Publications

(c) 2006 McGraw-Hill Co. Inc. All rts. reserv.

00866041

UTILICORP DECIDES TO OUTSOURCE NEW PRODUCT DEVELOPMENT; SHUTS IN-HOUSE

Energy Services & Telecom Report (formerly DSR), Vol. 14, No. 13, Pg 5 June 19, 1997

JOURNAL CODE: DSR

SECTION HEADING: Strategies ISSN: 1286-4008/96

WORD COUNT: 317

TEXT:

...the UtiliCorp organization will be offered severance packages.

``We think a lot will find new **jobs** in the company. We don't know the

number, but a lot will,'' a UtiliCorp spokesman told Energy Services &

Telecom Report. Of the 53 employees who made up the new product

development unit, a dozen will be retained within UtiliCorp's
marketing

unit. Those individuals will manage a program to develop new products using

** external resources ,'' the spokesman added.

UtiliCorp had hoped that the unit being discontinued could develop new, deregulated...

2/3,K/13 (Item 1 from file: 636)
DIALOG(R)File 636:Gale Group Newsletter DB(TM)
(c) 2006 The Gale Group. All rts. reserv.

02962477 Supplier Number: 46035305 (USE FORMAT 7 FOR FULLTEXT)

The Entrepreneurial Challenge In The Open European Economy

European Venture Capital Journal, pN/A

Jan 1, 1996

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 5489

... effect of the innovative entrepreneurs is that there is a requirement for a more efficient **product development**. However, it also includes the fact that the entrepreneur while he is performing the

includes the fact that the entrepreneur while he is performing the technical...

...to do all the main business developing activities simultaneously. They will have to rely on **external resources** for these **tasks**. In other words, the entrepreneur has to cooperate with other enterprises or resource

centres (technological...

```
Items
Set
                Description
                (PRODUCT (2N) DEVELOPMENT) (S) (TASKS OR JOBS) (S)
S1
           13
((EXTER-
             NAL OR OUTSIDE OR OUTSOURCE?) (2N) (MATERIAL? OR RESOURCE?
OR
             PART OR PARTS))
S2
           13
               RD S1 (unique items)
                (PRODUCT (2N) DEVELOP?) (S) (TASK? OR JOB?) (S)
S3
           43
((EXTERNAL
             OR OUTSIDE OR OUTSOURCE?) (2N) (MATERIAL? OR RESOURCE? OR
PART
              OR PARTS))
S4
              RD S3 (unique items)
                S4 NOT PY>2000
S5
           15
? t s5/3, k/all
 5/3,K/1
           (Item 1 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2006 ProQuest Info&Learning. All rts. reserv.
01486274 01-37262
Building a manufacturing network
Arseneault, Wayne
Machine Design v69n16 PP: 85-90 Aug 21, 1997
ISSN: 0024-9114 JRNL CODE: MDS
WORD COUNT: 2687
... TEXT: between resources so the project moves through different
phases
with seamless transitions.
Using internal and external
                              resources simultaneously on a project
creates a genuinely concurrent productdevelopment cycle. The network
companies place a task force of consultants where they have the
impact - early in the product - development cycle. Further along in
process, the network guarantees that a host of manufacturing
specialists...
 5/3,K/2
            (Item 2 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2006 ProQuest Info&Learning. All rts. reserv.
01400073 00051060
Eliminating product defects in the design phase
Mascitelli, Ronald
Industrial Management v39n2 PP: 1-5 Mar/Apr 1997
ISSN: 0019-8471 JRNL CODE: IM
WORD COUNT: 2678
```

...TEXT: essence of robust product design.

To improve the robustness of your product designs, the following tasks should be performed early in the development process: Determine material

variability specifications-At the beginning of the engineering design activity, a material specification must be developed for critical raw materials and outsourced components. All parameters that can impact the

producibility or performance of the product should be given realistic variability specifications that are agreed upon by suppliers. The **product**

development team must have ample opportunity to review these specs and

incorporate them into the design...

5/3, K/3 (Item 3 from file: 15)

DIALOG(R) File 15:ABI/Inform(R)

(c) 2006 ProQuest Info&Learning. All rts. reserv.

00726225 93-75446

Forecasting Process at Apple Computer

Hubbard, David

Journal of Business Forecasting v11n1 PP: 26 Spring 1992

ISSN: 0278-6087 JRNL CODE: JBT

WORD COUNT: 742

...TEXT: as part of an ongoing effort to improve the process. We have recently concluded a **task** of interviewing over 70 participants (Division

President, Senior Vice President, Site Director, etc.) in our...

...family as opposed to configuration. We have already installed the capability to localize (language specific materials) outside of the factory environment, in response to specific country orders. We have instituted a forum where the product development groups advise each sales region of new product feature sets, pricing recommendation, cannibalism assumptions, competitive...

5/3,K/4 (Item 4 from file: 15)

DIALOG(R) File 15:ABI/Inform(R)

(c) 2006 ProQuest Info&Learning. All rts. reserv.

00724569 93-73790

Design Service Bureaus: Friend or Foe?

Goodenbury, Greq

Printed Circuit Design v9n3 PP: 11-16 Mar 1992

ISSN: 1047-5567 JRNL CODE: PCC

WORD COUNT: 1509

ABSTRACT: Faced with an uncertain financial outlook, many electronic product developers will downsize their internal computer-aided design

(CAD) groups and rely more heavily on **outside resources**. However, design service bureaus most often are relied on for their expertise and their ability...

...will be a factor. The bottom line in outsourcing part or all of a design **job** is the service bureau's ability to meet a firm's scheduled deadlines. The service...

...TEXT: service bureau is just such a business. Faced with an uncertain

financial outlook, many electronic **product developers** will downsize their internal CAD groups and rely more heavily on **outside resources**

In most cases, it makes sense to outsource **jobs** during economically slow

periods or during slower periods in a company's business cycle.

0f...

5/3, K/5 (Item 1 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

(c) 2006 The Gale Group. All rts. reserv.

03952096 Supplier Number: 45723910

GM tunes up for the future

Detroit News & Free Press, pB1

August 11, 1995

Language: English Record Type: Abstract

Document Type: Newspaper; Trade

ABSTRACT:

...bureaucracies and to reduce costs. The reorganization calls for the elimination of 5,000 engineering **jobs** at its facilities in Detroit, MI,

and at its **outside parts** suppliers by 1997. Other strategies include

the creation of a new **product development** and marketing structure, the

planned spinoff of its Electronic Data Systems subsidiary and the appointment...

5/3,K/6 (Item 1 from file: 148)

DIALOG(R) File 148: Gale Group Trade & Industry DB (c) 2006 The Gale Group. All rts. reserv.

11781639 SUPPLIER NUMBER: 58381519 (USE FORMAT 7 OR 9 FOR FULL TEXT)

The End of Lifetime Employment in Japan.

Hirakubo, Nakato

Business Horizons, 42, 6, 41

Nov, 1999

ISSN: 0007-6813 LANGUAGE: English RECORD TYPE: Fulltext WORD COUNT: 4576 LINE COUNT: 00380

... in-house resources. These outside workers can be a valuable asset

for a company. When **developing** a new **product** or entering into a new market, a company can expedite the process by hiring someone...

5/3,K/7 (Item 2 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2006 The Gale Group. All rts. reserv.

09817695 SUPPLIER NUMBER: 19900129 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Building a manufacturing network: companies expanding into new areas might

benefit by building a network of consultants, suppliers, and manufacturers rather than relying on internal growth.

Arseneault, Wayne

Machine Design, v69, n16, p85(5)

August 21, 1997

ISSN: 0024-9114 LANGUAGE: English RECORD TYPE: Fulltext;

Abstract

WORD COUNT: 2998 LINE COUNT: 00262

... a project creates a genuinely concurrent product-development cycle.

The network lets companies place a **task** force of consultants where they

have the greatest impact - early in the **product** - **development** cycle. Further along in the process, the network guarantees that a host of manufacturing specialists...

5/3,K/8 (Item 1 from file: 160)

DIALOG(R)File 160:Gale Group PROMT(R)

(c) 1999 The Gale Group. All rts. reserv.

01561438

Ford Europe wants profit, not share of market.

AUTOMOTIVE NEWS February 9, 1987 p. 18,201

Ford of Europe (UK) has planned more **job** cuts, exports, outsourcing and joint ventures to generate higher profits in 1987. Ford sold a...

 \dots to the pressure of the D-mark on the pound, FE may turn to more ${\bf parts}$

sourcing **outside** of West Germany. Also, according to Whipple, FE may

look to low-cost countries, such...

... Dearborn, Michigan, plant, and the company is negotiating with Cosworth

Engineering (UK) about a new **product** development agreement. FE has cut

its **job** force to 101,000 from 147,000 in 1979, and Whipple expects the cuts to...

5/3,K/9 (Item 1 from file: 9)

DIALOG(R)File 9:Business & Industry(R)

(c) 2006 The Gale Group. All rts. reserv.

01455670 Supplier Number: 23750783 (USE FORMAT 7 OR 9 FOR FULLTEXT)
ALL ETHICAL PHARMACEUTICALS - OUTSOURCING IN THE PHARMACEUTICAL
INDUSTRY

(Estimates indicate that by the year 2000 approximately 50% of research funding by large pharmaceutical companies will be directed toward external service providers)

Medical & Healthcare Marketplace Guide, p N/A

DOCUMENT TYPE: Journal (United States)
LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 1572

ABSTRACT:

...Outsource Technology Associates. Outsourcing in the pharmaceutical industry can be described as establishing relationships with external resources to conduct a part or essentially all of the tasks necessary to

bring a drug product to market. Those activities range from new chemical entity...

...technology development; Chemical process development; Toxicology; Active

drug manufacture; Bulk pharmaceutical materials/excipient manufacture; Drug

product development ; and Clinical supplies manufacture. The
substantial
consolidation which has taken place within the global

5/3,K/10 (Item 2 from file: 9)
DIALOG(R)File 9:Business & Industry(R)
(c) 2006 The Gale Group. All rts. reserv.

01370528 Supplier Number: 24024860

ROYAL APPLIANCE MANUFACTURING FOCUSES ON VACUUMS AROUND THE CLOCK (Royal Appliance relies on new products to boost the bottom line; new products generated about \$100 mil of its revenues; Royal has 42% of the

hand-held vacuum market)

Akron Beacon Journal , p N/A

September 15, 1997

pharmaceutical...

DOCUMENT TYPE: Regional Newspaper (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 1626

TEXT:

...category in U.S. sales -- thinking about vacuum cleaners is a seven-day-a-week **job**. And the biggest part of the **job** these days is coming up with ideas for at least three new or upgraded models...

...said James Roeder, an analyst at Midwest Research in Cleveland. "They

understand the marketing and **product** development very well. They've put

together products and sold them very creatively." Merriman focused Royal...

...that it calls its WindTunnel cleaner. Royal, on the other hand, buys most of its **parts** from **outside** sources, and assembles them at three plants in Highland Heights, Mentor and Wickliffe, then ships...

5/3,K/11 (Item 1 from file: 610)

DIALOG(R) File 610: Business Wire

(c) 2006 Business Wire. All rts. reserv.

00293458 20000605157B4555 (USE FORMAT 7 FOR FULLTEXT)

Synchronicity Launches the `Network Effect' Partner Program; Further

Establishes Its Tools as B2B Design Standards

Business Wire

Monday, June 5, 2000 08:38 EDT

JOURNAL CODE: BW LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

DOCUMENT TYPE: NEWSWIRE

WORD COUNT: 958

TEXT:

...zero latency, global product development infrastructure.

The key to the program is targeting critical design tasks and business

transactions in product design and optimizing them using Web technology.

The

program gives members access to Synchronicity's leading technology for managing the **product development** supply chain. Synchronicity will support the

development of effective products and services that accelerate design...

...Effect Program enables designers to boost design productivity by providing them with solutions that link **external** design **resources** through the

Internet. Every link in the development chain will be included, from IP and

. . .

5/3,K/12 (Item 1 from file: 624)

DIALOG(R) File 624:McGraw-Hill Publications (c) 2006 McGraw-Hill Co. Inc. All rts. reserv.

00866041

UTILICORP DECIDES TO OUTSOURCE NEW PRODUCT DEVELOPMENT; SHUTS IN-HOUSE UNIT

Energy Services & Telecom Report (formerly DSR), Vol. 14, No. 13, Pg 5 June 19, 1997

JOURNAL CODE: DSR

SECTION HEADING: Strategies ISSN: 1286-4008/96

WORD COUNT: 317

TEXT:

...the UtiliCorp organization will be offered severance packages.

``We think a lot will find new jobs in the company. We don't know the

number, but a lot will,'' a UtiliCorp spokesman told Energy
Services &

Telecom Report. Of the 53 employees who made up the new product

development unit, a dozen will be retained within UtiliCorp's marketing

unit. Those individuals will manage a program to develop new products using

** external resources ,'' the spokesman added.

UtiliCorp had hoped that the unit being discontinued could develop new, deregulated...

5/3,K/13 (Item 1 from file: 636)

DIALOG(R) File 636: Gale Group Newsletter DB(TM) (c) 2006 The Gale Group. All rts. reserv.

03956727 Supplier Number: 50315708 (USE FORMAT 7 FOR FULLTEXT) IMPROVING MODEL QUALITY

Computer Aided Design Report, v18, n1, pN/A

Jan 1, 1998

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 1829

(USE FORMAT 7 FOR FULLTEXT)

TEXT:

...too, will be suppressed. Other examples of bad practices include: * Cuts

or holes that lie **outside** the **part** model * Features buried within the

model that aren't visible * Very small features or surfaces...that out--of--scale dimensions have not been used except when absolutely necessary. Getting the **Job** Done Checking CAD models costs money. Experienced checkers must be trained and assigned to review...

...suitable for revision and reuse. If an existing product model can be copied and modified, **product development** costs and schedules will shrink. But design reuse can't begin until your company has...
...complex. Off--the--shelf software for checking CAD models is relatively

new. Prescient Technologies has $\mathbf{developed}$ a $\mathbf{product}$ called Design QA

that checks Pro/Engineer models. The software runs from within a Pro...

5/3,K/14 (Item 2 from file: 636)

DIALOG(R) File 636: Gale Group Newsletter DB(TM)

(c) 2006 The Gale Group. All rts. reserv.

02962477 Supplier Number: 46035305 (USE FORMAT 7 FOR FULLTEXT)
The Entrepreneurial Challenge In The Open European Economy

European Venture Capital Journal, pN/A

Jan 1, 1996

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 5489

... effect of the innovative entrepreneurs is that there is a requirement for a more efficient **product development**. However, it also

includes the fact that the entrepreneur while he is performing the technical...

...to do all the main business developing activities simultaneously. They

will have to rely on $\mbox{\bf external}$ $\mbox{\bf resources}$ for these $\mbox{\bf tasks}$. In other words, the entrepreneur has to cooperate with other enterprises or resource

centres (technological...

5/3,K/15 (Item 1 from file: 583)
DIALOG(R)File 583:Gale Group Globalbase(TM)
(c) 2002 The Gale Group. All rts. reserv.

05972171

Tight budgets shift priorities and strategies WORLD: R&D - PRIORITIES AND STRATEGIES SHIFT

Chemical Week International (CWKI) 6 Apr 1994 p.38

Language: ENGLISH

... a period of economic retrenchment and research and development budgets

have not escaped cutbacks and **job** losses. R&D directors are adopting a

variety of survival strategies as a result. There has already been a shift

away from long term, exploratory research towards more application and

product development research. A shift which is raising concerns
over

long term R&D. DuPont, Union Carbide...

 \dots companies $% \left(1\right) =\left(1\right) +\left(1$

many are pinning hopes on **external resources** to pick up the slack

developing in basic research. The basic issue is productivity and...

```
Set
        Items
                Description
                (PRODUCT (2N) DEVELOPMENT) (S) (TASKS OR JOBS) (S)
S1
((EXTER-
             NAL OR OUTSIDE OR OUTSOURCE?) (2N) (MATERIAL? OR RESOURCE?
OR
            PART OR PARTS))
S2
                RD S1 (unique items)
           13
S3
                (PRODUCT (2N) DEVELOP?) (S) (TASK? OR JOB?) (S)
((EXTERNAL
             OR OUTSIDE OR OUTSOURCE?) (2N) (MATERIAL? OR RESOURCE? OR
PART
              OR PARTS))
S4
           35
                RD S3
                      (unique items)
                S4 NOT PY>2000
S5
           15
          732
                ((MONITOR? OR TRACK?) (S) ((EXTERNAL OR OUTSOURCE? OR
S6
OUTS-
             IDE) (2N) (SUPPLY OR SUPPLIES OR MATERIAL? OR RESOURCES)))
AND
              (MANUFACTURING OR (PRODUCT (N) DEVELOP?))
                S6 AND (SCHEDUL? (S) (MODIFY OR MODIFICATION? OR UPDATE
S7
           60
OR
             CHANGE OR CHANGES OR CHANGING))
S8
           50
                RD $7
                       (unique items)
S9
           23
                S8 AND (AVAILABILITY OR AVAILABL?) AND (ABILITY OR
SKILL OR
              COMPETENCY)
? t s9/3, k/all
 9/3,K/1
             (Item 1 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2006 ProQuest Info&Learning. All rts. reserv.
02749712 570898451
Logistics Management Is Mission Critical When Parts
Manufacturers Go
Offshore
Donnelly, Paul
World Trade v17n3 PP: 38-41 Mar 2004
ISSN: 1054-8637 JRNL CODE: WLD
WORD COUNT: 1199
... ABSTRACT: manufacturers, are increasingly going offshore for
product.
One option to maintain control over a global supply chain of
outsourced
activities while meeting the stringent inventory management and
requirements of automotive customers - the costly headcount option - is
have a staff dedicated to monitoring forecasts, manufacturing
schedules , and logistics operations. Another option - considerably
cost effective - is to leverage the efficiency and reliability of the
supply chain with the latest communications tools, those specifically
```

ŧ

designed to **monitor outsourced** activities. **Supply** Chain Event Management, (SCEM) software, evolved out of early efforts at integrating

extended supply chains. The software has components that monitor forecasts, orders, manufacturing schedules, inventories, and shipments,

and alerts people to changes or mishaps.

...TEXT: One option-the costly headcount option-is to have a staff dedicated to monitoring forecasts, ${\tt manufacturing}$ ${\tt schedules}$, and logistics operations. Expeditors and others commonly perform tasks such as

checking on order status...

 \ldots They also deal with one of the more ornery aspects of managing a $\mbox{\sc supply}$

chain- change . Changes in orders, forecasts, production schedules , and

delivery dates seem like they're the norm, not exceptions. Just keeping everyone informed of **changes** and dealing with their impact can keep a sizable staff at a mid-sized manufacturer...

...reliability of the supply chain with the latest communications tools,

those specifically designed to monitor **outsourced** activities. **Supply** Chain Event Management, or SCEM software, evolved out of early efforts at

integrating extended supply chains. The software has components that monitor forecasts, orders, manufacturing schedules, inventories, and

shipments, and alerts people to changes or mishaps.

For example, say you have a commitment to deliver parts sourced in China...

 \ldots of the problem, the more options you have to recover. Some of the SCEM

1

products **available** today can also help companies recover from exceptions as they occur.

Having successfully realized gains...

...spare parts, while improving service levels. It also results in significant cost savings while improving **availability** of spare parts throughout a dealer/repair network.

Events in context

When the system alerts...

...for an alternative supplier.

Business benefits from these types of systems include confidence in your

ability to meet customer needs while taking advantage of offshore cost savings, as well as all...

...Enterprise Application Integration capabilities enable fully automated

systems, web native versions of the software are available, making supplier participation as simple as accessing a browser.

Does a small parts manufacturer still...

9/3, K/2 (Item 2 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

(c) 2006 ProQuest Info&Learning. All rts. reserv.

02736829 580848711

Virtual Teams: A Review of Current Literature and Directions for Future

Research1

Powell, Anne; Piccoli, Gabriele; Ives, Blake

Database for Advances in Information Systems v35n1 PP: 6-36 Winter 2004

ISSN: 1532-0936 JRNL CODE: DFA

WORD COUNT: 13211

- ...ABSTRACT: flexibility and responsiveness. As the technological infrastructure necessary to support virtual teams is now readily available
- , further research on the range of issues surrounding virtual teams is required if we are...
- ...TEXT: flexibility and responsiveness. As the technological infrastructure necessary to support virtual teams is now readily available
- , further research on the range of issues surrounding virtual teams is required if we are...
- ...times exclusive reliance on IT to communicate with each other, their

flexible composition, and their **ability**, if necessary, to traverse traditional organizational boundaries and time constraints. Virtual teams

are often assembled...

 \dots Traditional teams have generally been found to outperform their virtual

counterparts with respect to the **ability** to orderly and efficiently exchange information and engage in effective planning (DeMeyer, 1991; Galegher & Kraut...

 \ldots when members are unable to resolve differences and compromise on the use

of a specific $\ensuremath{\mathbf{skill}}$ during task completion (e.g. choosing to work with

Oracle versus Access or using an...

...communication among virtual team members early in the project has been

found to foster the **ability** to form closer interpersonal relationships

between members (Maznevski & Chudoba, 2001; Robey et al., 2000). If... ...social communication as well as predictable communication patterns,

substantial feedback, positive leadership, enthusiasm, and the ability to

cope with technical uncertainty (Jarvenpaa & Leidner, 1999). This early research identified perceived integrity of...meetings in virtual teams, it

is important to evaluate the possible fit between various technologies available to virtual teams and the tasks they are called upon to execute.

Previous research that...

...FtF meetings or phone calls to be best suited for ambiguous tasks, managing conflicts, managing **external resources**, brainstorming, and for

setting strategic direction. Conversely, electronic communication is best

used for more structured tasks such as routine analysis (i.e., comparing

competing concepts, examining design tradeoffs) or **monitoring** project status (Majchrzak et al., 2000a). However, virtual teams that have no access to synchronous...perhaps the most controllable and influential aspect of virtual team design.

Virtual teams have the **ability** to diverge from formal structures and traditional reporting requirements. As a consequence, they may be...

 \ldots the virtual environment, such as written and asynchronous communication

skills, or should training focus on **available** technologies and their appropriate use? Should team-building meetings simply focus on creating a shared...

...coordination challenges? What type of tasks and projects are most amenable to such deconstruction? What **available** technology can be used to

enable the decoupling process without sacrificing the essence of teamwork

. . .

...of time in virtual team processes. Virtual teams are generally asynchronous teams that have limited **ability** to engage in real-time collaboration. As such, they differ significantly from traditional teams

for...

...Eveland & Bikson, 1988; Jarvenpaa et al., 1998; Jarvenpaa & Leidner, 1999; Kayworth & Leidner 2000). Moreover, the **ability** of the leader to be

a very effective communicator using electronic media is essential because

. . .

...caretakers, are responsible for engaging in nurturing and disciplinary

behavior (i.e. maintenance), for sharing **scheduling** information (i.e. coordination) and information about the network's inner workings (i.e. norms...

...employ, and under what contingencies do they employ them? Does the role

of the caretaker change based on the type of virtual team being assembled? Do the potential benefits of caretaker...

...terms of gratification and satisfaction with the working experience,

contribute to individuals' learning and ability to engage in future projects (Jarvenpaa & Ives, 1994).

Virtual team research to date has focused...

...dispersed nature of virtual teams often causes stress and anxiety that

hamper the team's ability to function effectively for more than short periods of time (Piccoli & Ives, 2002; Sarker & Sahay...

...virtual teams, it is crucial that dispersed knowledge workers develop

the unique knowledge, skills and ability (KSA) to immediately and efficiently contribute to their team's success. The set of KSAs...

...the notion of virtual team member viability - defined as the individual's KSA development and ability to perform effectively in virtual teams in the future. In organizations that adopt a team...important

output of the virtual team experience, and an important measure of effectiveness, is its ability to tangibly contribute to the ongoing on-the-job training and acclimatization process of their...

...Vol. 34, No.1, pp. 99-120.

Brown, S.L. and Eisenhardt, K.M. (1995). " Product Development: Past Research, Present Findings, and Future Directions, " Academy of Management

Review, Vol. 20, No.2...

...and Barczak, G. (2001). "An Investigation of the Use of Global, Virtual,

and Collocated New Product Development Teams," The Journal of

Innovation Management, Vol. 18, No.2, pp. 110-120.

McGrath...

(Item 3 from file: 15) 9/3,K/3

DIALOG(R)File 15:ABI/Inform(R)

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02730924 638017111

Annual Review of Federal Securities Regulation

Business Lawyer v59n2 PP: 689-896 Feb 2004 ISSN: 0007-6899 JRNL CODE: BLW

WORD COUNT: 71672

...TEXT: reporting company's Web site, so long as the reporting company discloses "the location and availability of the required accompanying information during its presentation."11

In connection with the creation of ...

...system" by requiring reporting companies to file with the SEC "all releases or announcements disclosing **material** non-public financial information about completed annual or quarterly fiscal periods" within five

business days...

...focus on key aspects of auditor independence(, including) the provision

of . . . non-audit services, the . . . $\mbox{\bf ability}$ and responsibility of the

audit committee to insulate the auditor from (any) pressure() . . . exerted $% \left(\frac{1}{2}\right) =\frac{1}{2}\left(\frac{1}{2}\right)$

by...

...final rules approving new proxy statement disclosures concerning the role of nominating committees and stockholders' **ability** to communicate

with boards of directors in annual meeting proxy statements and any other

proxy...73 "These proposed rules are intended to improve disclosure to security holders to enhance their **ability** to participate meaningfully in

the proxy process for the nomination and election of directors. "74...

...attorney's services were used.84

The final rules also provide the SEC with the ability to discipline and

sanction any attorney who violates the rules, subjecting the attorney

"the civil penalties and remedies for a violation of the federal securities

laws available to the (SEC)."85 The SEC may also impose administrative

penalties on an attorney, including...of common stock by the issuer or persons affiliated with the issuer.157 The amendments change the volume

condition such that an issuers total volume of purchases on a single day...

...out of the market for either the last ten minutes or thirty minutes before the **scheduled** close of trading, depending on the security's ADTV

value and public float value.160...

...price paid, total shares purchased as part of publicly announced programs, and total amount remaining available for purchase under publicly announced programs.163

DISCLOSURE REGARDING NOMINATING COMMITTEE AND SHAREHOLDER COMMUNICATIONS WITH...

- ...the following three characteristics of a controlling financial interest:
- (a) "(t)he direct or indirect ability ... to make decisions about (the)

entity's activities" through voting rights or similar rights, (b...

- ...its own interest.209
- * Evaluation of Variable Interests. With certain expectation, the "direct
- or indirect **ability** of a company to make decisions that significantly affect a (variable interest entity's) financial...
- ...purpose entity or a "grandfathered" qualifying special-purpose entity
- "unless that enterprise has the unilateral ability to cause the entity to
- liquidate or to change the entity (in such a way...disclosures in the financial statements are in conformity with GAAE
- * Evaluate management's intent and **ability** to carry out specific courses
- of action where relevant to the use of fair value...
- \ldots in fair values are reported in financial statements. The auditor also
- should evaluate management's **ability** to carry out those courses of action.
- * Evaluate whether the entity's method of measurement...
- ...retention of practitioners as the most important factor in revenue growth, (2) they had been **monitoring** the departure numbers on a monthly
- basis, and (3) they had recognized prior to the... Homes sales manager in
- North Carolina, John Trapaso, said that one of Champion's local manufacturing plains "stayed in business because Ted (Parker) kept the excess inventory going." Plainliff also stales...Champion followed the instructions in (the applicable accounting standard) which provide that, if
- information becomes available indicating that it is probable that an asset became impaired after the date of the...
- ...to a significant drop in Champion's stock price that day and potentially
- harm their **ability** to finalize the deal to keep Parker Homes out of bankruptcy (and if they did...
- ...Parker's future would be in the bankruptcy, that Champion was "not inside on that ${\tt track}$," that Champion was "flying blind" and that Champion
- did not know what actions it would...bad. In a large public securities market, dishonest insiders may be able to cover their tracks fairly well,
- and falsely claim to be as surprised as the ribbon clerks, when they...
- ...shared a special relationship because Continental helped America

West

emerge from bankruptcy; (4) Continental constantly **monitored** America West's operations by way of conversations and internal reports; and (5) the

Form...

...the Albuterol device due to electromechanical reliability issues as well

as concerns about chemistry and manufacturing .453

Shareholders brought this 10b-5 case, alleging that the statements about

the Albuterol device...a sophisticated purchaser that buys stock through a

detailed stock purchase agreement can limit its ability to later sue for

securities fraud in that transaction.607 Emergent invested \$2 million in...

...causation is reinforced by plaintiff's assertions that Appel, Panzo, and

their affiliates had "the ability to manipulate stock prices" of their

ventures and that Appel's affiliated entities sold substantial...how

the discrepancy. However, those facts are part of the total mix of information **available** to investors and are deserving of some consideration.658

The Eighth Circuit then said that...

...as well:

Most investors would consider it significant, no matter what the mix of information available , that a company was not earning as much as it was

claiming to earn. The...

 \ldots to be dispositive of this issue. Instead, we look at the total mix of

data available to investors, and place the misrepresented data in context, More than a revenue loss was...registration statement are material."708 Plaintiffs argued that the registration statement falsely touted Azurix's ability to become a successful player in the global water

and wastewater industry by emphasizing the...

...the word "anticipate," and it is accompanied by extensive cautionary language about the company's **ability** to secure financing. Included in the

á

risk disclosures is the statement: "There can be no...

...its release that "(a)lthough not required, a commitment letter or other

evidence of financing ability (e.g., funds on hand or an existing credit

facility) would in most cases be...a member.

In addition, Robinson served as GeoPhone's Treasurer. Among his powers were

the ability to select external financial and legal consultants; to consult with GeoPhone's Chief Financial Officer...

...stock is typically negotiable, the LLC interests here were not freely

negotiable. Instead, Robinson's **ability** to transfer his interests to third parties was conditioned upon his offering a right of...

...Four service agreement investors could receive more than the minimum if-through the effort and **skill** of Rubera's company-phones produced revenues so high that thirty percent of the total...about whether the assets of the John Hickey Brokerage Co. (the "Brokerage") should be considered **available** to Hickey to satisfy his disgorgement obligation.

After discovery and further hearings, the trial court...the "storm warnings" evident on the face of the detailed complaint and in related publicly available documents gave rise to a duty of inquiry no later than

December 1998. The principal...

...SOP 98-5 requiring that pre-operating costs relating to the start-up of

new manufacturing facilities, product lines and businesses be expensed as

incurred. (Warnaco) recognized \$46,250(,000), after...

...had previously been deferred. Over the last six years, (Warnaco) has opened or expanded 10 manufacturing facilities. In addition, . . . (Warnaco) opened 2 new manufacturing facilities during 1998 for a total

of 12 new facilities. This resulted in (Warnaco's...

 \dots Pricewaterhouse had in connection with the 1998 audit "informed management that the intimate apparel division manufacturing cost system

may not function to reduce to a relatively low level the risk that...

...to read, in pertinent part, as follows:

Prior to fiscal 1998, (Warnaco) rapidly expanded its manufacturing capacity, hiring and training over 15,000 new employees. This resulted in

(Warnaco) incurring plant inefficiencies and higher than anticipated manufacturing costs characteristic of new manufacturing operations resulting from high labor turnover and related training and other costs.

(Warnaco's) infrastructure...

...were overburdened by the size and scope of this rapid expansion and by

the increased manufacturing volume. Manufacturing related costs, which

were significantly higher than anticipated, were added to inventories when

incurred. In...

 \dots complaint. . . Consequently, discovery should have been permitted on

the question of what information was realistically available to Plaintiffs and when it was available .911

The Sixth Circuit provided the final 2003 decision on the statute of limitations for...to compel production pursuant to the subpoena on the theory that documentary evidence is not **available** from a lawyer/custodian

if the court does not have jurisdiction over the client that...

...value exceeding the balance of the certificates; (iii) assets in the trust would not be available to FFAC unless FFAC first paid to the trust

the entire carrying value of those...to broker-dealers; (ii) testimony by

one broker-dealer that Tucker had said he was **monitoring** the number of

unaccredited investors; and (iii) testimony from a lawyer for FFAC, saying that...

...that Tucker offered held's opinion that the brokers, instead of Tucker,

were responsible for **monitoring** the number of nonaccredited investors.

The court of appeals held that this expert testimony was...

...demonstrated whether a particular investor was accredited or unaccredited, and thereby aided the brokers in **monitoring** the investors'

status, it is difficult to perceive how held's "specialized knowledge" of the...

 \dots reveals that (one of the brokers offering the trust certificates) did in

fact attempt to **monitor** its Regulation D obligations but was thwarted from doing so by Tucker's misrepresentations and...

9/3,K/4 (Item 4 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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02199996 76534240

A temporally based framework and taxonomy of team processes

Marks, Michelle A; Mathieu, John E; Zaccaro, Stephen J Academy of Management. The Academy of Management Review v26n3 PP: 356-376

Jul 2001

ISSN: 0363-7425 JRNL CODE: AMR

WORD COUNT: 12210

...TEXT: individuals working alone. Success is not only a function of team

members' talents and the available resources but also the processes

team

members use to interact with each other to accomplish...

...what team processes are and how they operate during team goal accomplishment. To further our **ability** to assess teamwork processes in

studies of team effectiveness, we need a common conceptual and...

...utilize various resources, such as expertise, equipment, and money, to

yield meaningful outcomes (e.g., **product development**, rate of work, team commitment, satisfaction).

We, as have others, distinguish team processes from taskwork...al., 1999).

Episodes are distinguishable periods of time over which performance accrues

and feedback is available (Mathieu & Button, 1992). They constitute the

rhythms of task performance for teams, and they are...vary considerably by

team type. Surgical teams perform operations, marketing teams develop advertising campaigns, and **product development** teams coordinate design

efforts. In contrast, transition phases are periods of time when teams focus...identification of its main tasks as well as the operative environmental conditions and team resources available for mission execution. The process of interpreting a mission within the given performance context occurs...assignments for each catering job. These decisions are based on the information that is currently available, including event size, time and complexity, member capabilities, event importance, and location. It is a...

...a priori formulation and transmission of alternative plans and strategy

adjustments in response to anticipated **changes** in the performance environment. We differentiate contingency planning from deliberate planning

to highlight the need to prepare ahead of time for anticipated changing

events. This includes specifying alternative courses of action and rules

that teams will use at...

 \dots a contingency plan for action that would take effect if an event should

fall behind **schedule** , or if there is risk of last-minute cancellation for

a particular event. Good contingency...

...original plan.

Either because of unpredictable situations or faulty original plans, teams

should have the **ability** to change strategies during action periods. This

process results in new rules for collective goal ...

...when performance gaps emerge or when they veer off in a different direction. For example, **product development** teams will monitor how well

they are progressing on a given task to determine whetherthat are used specifically for intermittent progress reports.

Systems monitoring . Systems monitoring refers to tracking team resources and environmental conditions as they relate to mission accomplishment; it involves (1) internal systems monitoring , tracking

team resources such as personnel, equipment, and other information that is

generated or contained within the team, and (2) environmental monitoring,

tracking the environmental conditions relevant to the team. Effective teams manage their environments, both internal and...

...the teams themselves, by observing changes that occur as they perform.

They do this by monitoring critical information internal (e.g., equipment, resources) and external (e.g., constituents, weather patterns, economy, news events) to the team. This process is similar...

...what some have referred to as "situational assessment," in the sense that the process of **monitoring** critical internal and external systems,

along with the effective communication of this information among team...

 \dots installation) but also during transition phases (e.g., integrating work

schedule demands with inventories, technician availability , and customer

service mandates). The more interdependent the tasks, the more teams rely

on coordination...to maintain high levels of performance. Teams motivate

members by communicating their beliefs about team **ability** (e.g., pep talks), competence on particular tasks, and feedback on team success. They may...

...kinds of factors that can rally or derail teams at any point.

For example, the **ability** to garner resources, to pull together, and to

squelch petty conflicts may well enable a...impact the rate and caliber of

taskwork. Researchers interested in predicting team outcomes such as **product** development time and quality, decision accuracy, response time,

customer service quality, amount of sales, or **manufacturing** errors might

consider assessing such transition processes as goal specification and strategy formulation, as well...

...particular environment.

(2) What measurement strategy should be employed? There is a variety of strategies available for process assessment (see Weingart, 1997, for an

excellent review). Studies in which researchers have...taxonomy could also

be used to conduappraisals, where particular teams would be evaluated on

their **ability** to conduct each of the processes identified as critical by

a team task analysis. The...

...with the framework presented here, should also provide concrete prescriptions of when feedback should be **available** to teams at different

points in time. For example, feedback entailing a qualitative shift in...

...capable of leading that team through transition processes, whereas others might be selected for their **ability** to contribute to action or interpersonal processes.

For instance, we often hear of the superior "clubhouse presence" (e.g., affect management, **ability** to motivate) of certain players to a baseball

team's overall effectiveness. Teamwork profiles that...accomplished through

selection, placement, and/or training, creates an enabling condition whereby human resources are **available** for the varied tasks at hand. Second, the move toward self-directed or empowered teams...and productivity. New York: Academic Press.

Stevens, M. J., & Campion, M. A. 1994. The knowledge, skill, and ability

requirements for teamwork: Implications for human resource management. Journal of Management, 20: 503-530.

Stout...

9/3,K/5 (Item 5 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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01421962 00-72949

Enhancing performance through logistical capabilities in Mexican

maquiladora firms

Stank, Theodore P; Lackey, Charles W Jr Journal of Business Logistics v18n1 PP: 91-123 1997

ISSN: 0735-3766 JRNL CODE: JBL

WORD COUNT: 8020

ABSTRACT: Although **manufacturing** operations run by US corporations on the

US-Mexico border face long supply chains and...

...TEXT: and pressure from global competitors has resulted in dramatic change in the strategies pursued by manufacturing firms. One change

resulted in the growth of production outsourcing to nations with an abundance...

...markets.' In Mexico, implementation of the National Border Program in

1961 fostered the establishment of manufacturing operations along the northern border of Mexico to stimulate economic growth, infrastructure, and

tourism in the area.8 U.S. companies competing with European and Japanese

manufacturing growth fueled by low labor costs moved the low value-added,

labor intensive steps of...

...conducted by Fawcett and Smith" showed that over 50 percent of maquiladora firms practice integrated manufacturing operations that combine not only subassembly and final assembly but also design and fabrication within...level, emerges as a critical element in strategy designed to impact purchase/repurchase intentions. The ability to retain

current customers and to recruit new ones has been linked to a firm...

...operations; integration, concerned with techniques used in achieving internal logistical operating excellence and development of external supply chain relationships; agility, a measure of a firm's ability to

determine and quickly respond to changing requirements; and measurement,

the degree to which a firm monitors internal and external operations. Each competency was conceptualized as being comprised of several functional capabilities which in combination create the competency .24

Research Hypotheses

(Chart Omitted)

Captioned as: FIGURE 1

Research has determined that improvements in...

...H2e: Mexican maquiladora firms that develop improved relations with suppliers will exhibit enhanced performance.

The **ability** to respond to change has been found to positively impact performance. Responsiveness means that a...supply chain partners has caused

many firms to re-think standard management practices.43 The ability to

respond to emergent conditions may generate greater performance payoffs than static planning dependent upon...survey interviews.60 The primary rationale that dominated the selection of performance criteria

was the **ability** to meet pertinent customer service demands while minimizing total cost. Several items did not receive...

...in expedited shipments, freight consolidation) and customer service elements (on-time delivery, lead-time compression, ability to handle

delays), as well as international logistics concerns relevant to maquiladora operations (ability to handle border crossings of freight).

Analysis

Respondents were asked to indicate their agreement with...

 \dots performance were not supported. The following narrative will review results of hypotheses for each logistical **competency** . A summary of the

results is presented in Table 2. Positioning

(Table Omitted)

Captioned as...quickly respond to an extremely volatile operating environment. Maquiladoras that have adopted flexible processes in manufacturing, scheduling, and distribution, and manage personnel to achieve flexibility significantly outperformed other firms in both customer

service and cost performance. Agility allows firms to rapidly respond to

changes in supply and/or demand, changing production and distribution

schedules easily to meet customer orders and overcome supply shortages
or

operational crises without excess expenditure...

...and cost performance. Firms with a high degree of personnel flexibility

also demonstrated a greater **ability** to handle logistics requirements unique to the transborder area.

Results regarding the importance of positioning...

...to organize its decision-making and control functions is becoming meaningless due to improved information **availability** and utilization. The

current research findings indicate that management of logistics information

flows, supply chain...C. Taylor, and Sheldon R. Smith, "The Realities of

Operating in Mexico: An Exploration of Manufacturing and Logistics Issues," International Journal of Physical Distribution and Logistics Management 25, no. 3 (1995...customer commitments, and supplier capacity

planning. Mixed-model scheduling, from master scheduling through the entire

manufacturing process into purchasing, is utilized widely. Production lines are being designed to enable mixed-model...

...feedback to individuals. Personnel are able to perform several different

types of tasks and jobs. **Skill** training is formalized and managed to create the desired level of ...time) is regularly compared to industry standards or competitors. Functional cost performance (e.g., transportation, **manufacturing**, sales) is regularly compared to industry

standards or competitors. Productivity performance is regularly compared to

industry standards or competitors. Operations performance (e.g., warehousing, manufacturing, transportation) is requ

Appendix:

larly compared to industry standards or competitors. Reliability: Coefficient Alpha=.9055...

9/3, K/6 (Item 6 from file: 15)

DIALOG(R) File 15:ABI/Inform(R)

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00892938 95-42330

A directory of software publishers

Anonymous

Metal Center News v34n8 PP: 48-55 Jul 1994

ISSN: 0539-4511 JRNL CODE: MCW

WORD COUNT: 5921

...TEXT: quickly isolating complex relationships to simplify cause/effect

analysis of product and process data. Products available on UNIX, open VMS.

Automation Intelligence 237 Fernwood Blvd., Ste. 115 Fern Park, Fla. 32730

. . .

...W. Marlboro, Mass. 01752 (508) 481-9600

Product Description: AXIOM/mx is a customer-oriented manufacturing -management business solution designed for companies that are a mixture of

process and discrete $\mbox{ manufacturing }$. These operations include, but are not

limited to: wire/cable, fasteners, stamping, tube and pipe...Plus as a DOS

application), and AIX/UNIX/XENIX systems. Designed for ease of use, ability to rapidly enter orders/quotes, and flexibility, the software supports tagging of inventory, including bar...

...costs by employee. Supports stock and buyout sales, is able to quickly

look up and **change** quotes to orders. Optional: integrated facsimile, custom report writer/data bridge, full remnant detail tracking, multiple

warehouses and cutting **schedules**, profitability reporting by department/territory/inside salesperson/inventory category.

Bennett & Associates Inc. P.O. Box...

...Campbell, Calif. 95008 (408) 559-5700

Product Description: MESA is an IBM AS/400-based manufacturing execution

system (MES) designed to serve the batch-process- manufacturing management

and control requirements of the metals industry, among others. MESA is a

totally integrated...

 \ldots s graphical interface, the CompuServe Information Manager (CIM), or any

general communications software. CIM is available for windows, DOS, and

Macintosh programs.

Compusource Corp. 20 Centerpointe Dr., Ste. 105 La Palma...

...mini-and microcomputer hardware platforms, MCMS incorporates powerful windowing technology to provide users with the **ability** to perform multiple functions simultaneously. Such features include lot (tag)

multiple functions simultaneously. Such features include lot (tag) inventory control for all types...markets. The software is tailored for easy programming of custom shapes, nesting, and computer-assisted-manufacturing data for plasma-cutting machines. The work station, software, and X-Y cutting table are...

 \ldots an audit file. The software runs under DOS or Windows, and is network

compatible. Also available is a full line of inventory, accounting, order

entry, and quotation software. All software can...

- ...payroll. The system allows for direct input of orders with customer-information and inventory-inquiry **ability**. It also prints delivery tickets and invoices, and interfaces directly to the accounts-receivable, inventory...
- ...4GL/RDBMS with a full Windows GUI. DCD also offers Classic, a character-based integrated **manufacturing** management system. The software

runs on IBM RS/6000, AS/400, PCs, compatibles, and many...

...and running in short order. Other features: comprehensive order entry

with fabrication, drops, random shapes, manufacturing, buy-outs, lot pricing, and even point of sale for those walk-in customers. Hot...and compatible computers. Other applications include electronic data interchange, word processing, spread sheets, report writer, manufacturing

4

, and payroll. Professional support services are provided for requirement

analysis, system sizing, installation, training, and...

...order any time of the day or night, and without adding personnel. Buyers

have the **ability** to browse through a seller's catalog, as if turning pages, or use the keyword...

 \dots product listed on a catalog page. Market/Net requires no programming and

runs on commonly available PC hardware (mainframes and minis are not required), and it works over ordinary telephone lines...

...405 Greenville, S.C. 29607 (803) 458-3233

Product Description: Jobscope, a comprehensive, multi-platform, manufacturing -information system, supports order-driven manufacturing environments with true real-time, on-line, integrated job planning and monitoring functions in such areas as materials management, production planning, job costing, engineering, and BOM configuration. The financial

module incorporates general ledger and fixed assets. Also available are

options such as expanded scheduling, external material tracking serial number tracking, product configurator, bar coded materials, and

labor tracking .

. . .

Magestic System Inc. P.O. Box 468 Tappan, N.Y. 10983 (201) 784-6011 Product...

...PEP w/Graphics software programs are written for steel service centers,

job shops, fabricators, and **manufacturing** applications. Software capabilities include CAD/CAM, automatic parts programming with macro and

parametric capabilities, digitizing...individual modules can be operated as

a stand-alone program or as a completely interactive manufacturing system.

Metalware 3H Nashua Ct. Baltimore, Md. 21221 (410) 682-6566

Product Description: Metalware is...

...and drop control), telemarketing salesman quoting (including customer

history and credit checking), and pricing information. **Available** applications include inventory control, order entry, quoting, purchasing,

receiving, stock transfer, processing, sales analysis, accounts...

...develop setup patterns and production orders in two types of applications: either matching orders to **available** inventory or determining ideal stock sizes to order from the mill. Programs can be used

...shops, and service centers for yield calculations, estimates, and providing detailed layouts for the operator. **Available** sheet and required

parts are entered from other sources, and detailed cutting instructions with graphic...

 \ldots an EDI interface. Mnemonic product name entry eliminates product code

manuals; multi-level help is **available** by typing in "?"s; and an integral

database manager gives complete, easy-to-use access...

...are STELpro for flatrolled in-shop production and scheduling, STELman

for general line processing and manufacturing operations, STELprice

STELquote for on-line pricing and quotation management and analysis, STELtoll for...

...to factory floor and business systems to create a seamless, flexible,

cost-effective, and efficient ${\tt manufacturing}$ environment. For the PC/DOS

environment, Precision's CADNEST provides the same features as PINS... reports. The multi-task/multi-user Sequel system utilizes Altos and Burroughs/Unisys hardware with **ability** to connect to existing IBM units

as additional work station.

The Shared Logic Group Inc...

...status, inventory valuation, sales/quoting system, purchase orders, steel receipts, counter sales, integrated accounting systems.

Available

for DOS, UNIX, and Novell compatible systems.

Sigmatek Corp. 13333 Bel-Red Rd. Bellevue, Wash...IBM compatibles. The order entry, inventory, and combining modules can greatly enhance a user's

ability to efficiently manage inventory. Order entry gives each
salesman

on-line access to inventory and...

 \dots combining module offers the added bonus of optimizing cutting so that

scrap is minimized and available drops are utilized. After-the-fact inventory provides valuable historical data per job, per date...

...integrated financial system (GL, AP, and AR). A wide range of UNIX-based

hardware is **available** including IBM's RISC System/6000, Hewlett-Packard,

and Sun Microsystems. AST personal computer systems are also available.

9/3,K/7 (Item 7 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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00605407 92-20510

Using Project Management to Preserve the Capital Budget

Bagley, John C.

Corporate Controller v4n4 PP: 41-43 Mar/Apr 1992

ISSN: 0899-0174 JRNL CODE: COP

WORD COUNT: 1769

...ABSTRACT: effectively administer a capital budget on a constant basis.

Quite often this data is already available within the organization but

needs to be organized and presented so that each project can be evaluated

individually and in a timely manner. Problems that affect the cost or availability of a project should be flagged in time for appropriate action

to be taken. The...

...TEXT: therefore must assess the impact on profitability of potential variances that may affect costs or **availability** of capital projects at

the time they occur. Controllers who do not have the information...

...justified by the return on the investment.

Items in a capital budget, such as new **product development** or property

plant and equipment, are typically high-ticket items with unique attributes. When these...

- ...benefit of project management is that it allows them to make more efficient use of **available** credit, e.g., it corrects established practices of ordering large-ticket items months before they...
- ...manager for each project, with the initial responsibility for formulating a proposed budget and time **schedule**, and the project manager's plans were then submitted to company management for discussion,

modification , and approval. Although the equipment and building improvement plans were formal, given that specifications and...

...cooperation with the purchasing department. Producing a bill of materials involved identifying which materials were **available** in inventory and which materials must be obtained from outside source. The company had previously developed software program that **tracked** purchase

orders from placement through receiving and that provided daily cost and status reports. The...

...produce regular reports showing the costs, other dates, required

F

and receiving information for the **materials** and **outside** services used

in each project.

To asign appropriate direct labor and overhead costs to each...

...the project to date. In addition, the company required weekly reports

from managers highlighting any modifications in the project that would

cause significant changes in cost or the scheduled completion date.

PROJECT MANAGEMENT BENEFITS

Monitoring capital expenditures produced a number of benefits for the...

...R&D costs by individual project instead of on a company-wide basis.

tracking ability led to a dramatic change in strategy--the company could

now concentrate on those programs...

 \dots effectively administer a capital budget on a constant basis. Quite often

this data is already available within the organization, but needs to be

organized and presented so that each project can be evaluated individually

and in a timely manner. Problems that affect the cost or availability of

a project should be flagged in time for appropriate action to be taken. The

. . .

9/3,K/8 (Item 1 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

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06876944 Supplier Number: 58271166 (USE FORMAT 7 FOR FULLTEXT)

TAHO Commerce Group Attracts Top-Notch Talent -- Veterans of Financial Services & Technology Join Forces to Deliver Industrial-Strength Online

Brokerage Solution.

Business Wire, p1292

Dec 16, 1999

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 1489

 \dots He is also responsible for researching and evaluating the various

technologies and tools used for **product development**, production operations, ongoing system maintenance, and configuration management. Benkovitz joined TAHO with over eight years...

 \dots Reuters, Lehman Brothers, and Chase Manhattan Bank. Other notable prior

engagements include several years as **Product Development** Specialist for

Financial Models, a leading portfolio software vendor; and as an Equity Trader and...development and implementation of TAHO solutions. His primary

responsibility is project management, including allocation and scheduling

of human **resources** (internal and **external**) and assessment of project

risks. Moran also participates in system architecture definition, design,

and programming...

...the TAHO datacenter liaison to IBM Global Services. He will oversee procedures for regular production **monitoring**, incident response, configuration management, **change** control, and rolling updates. Before coming to TAHO, Moran served as Cap Gemini's Principal...

...software development, systems integration, and application service provider (ASP) organization specializing in high-security, high-availability systems infrastructure for online financial services. TAHO

was founded by experienced IT professionals in partnership...

...technologies to deliver industrial-strength solutions for financial electronic commerce. The TAHO team's core **competency** is its expertise in

full-lifecycle software development, financial systems production operations, and business continuity...

9/3,K/9 (Item 1 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2006 The Gale Group. All rts. reserv.

11675546 SUPPLIER NUMBER: 57829569 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Harnessing the Future.

Roberts, Shirley

Ivey Business Journal, 64, 2, 10

Nov, 1999

LANGUAGE: English RECORD TYPE: Fulltext WORD COUNT: 2146 LINE COUNT: 00180

 \ldots a trend analysis, it often gets mired in the vast quantity of data

that is available , especially on the Internet. That is why today, most

companies need to develop a disciplined...

...key drivers affects consumers and a company's strategic direction:

1 The economy affects consumers' ability and confidence to spend

money and the amount of time they have to shop. Interest...

 \dots response to new, related and substitute products or services can lead to

breakthrough thinking in **product development** and marketing approaches.

For example, food manufacturers will want to monitor trends in related industries...tracked over time are the most common information sources for

this type of change.

2 **Scheduled** future **changes** also provide valuable clues of emerging trends. For example, the deadlines set by APEC for...

...Trend Leveraging Workshop. Ten of a company's best thinkers from different functional areas and **outside resources** should be invited to

participate. After each trend is presented, the group should brainstorm for

. . .

9/3,K/10 (Item 2 from file: 148)

DIALOG(R) File 148: Gale Group Trade & Industry DB (c) 2006 The Gale Group. All rts. reserv.

10285432 SUPPLIER NUMBER: 20812310 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Austria. (OECD Economic Surveys 1998)

OECD Economic Surveys - Austria, p1(133)

April, 1998

ISSN: 0474-5124 LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 36448 LINE COUNT: 02932

... since quasiautonomous non-government entities may receive government guarantees for their borrowing. No data are **available** on the

extent of such guarantees, but improving public sector efficiency will require careful financial...of economic conditions through 1997 and into

1998 difficult: GDP accounts for 1996 only became available in October

1997 and there are no quarterly statistics. Industrial production statistics are only **available** with a lag of over six months and there are

no series for orders. World trade data are now available with a lag of

around a quarter, but there are no statistics for prices and...sectors which have been under adjustment pressures. With the strengthening of the

recovery, small-scale **manufacturing** and the services branches are also

expected to be more inclined to increase investment. (2...

...most pronounced to Germany, with somewhat slower growth in exports to

eastern Europe. Underpinning the **ability** to respond to rising demand in

international markets have been continued improvements in international competitiveness...tobacco products, which is expected to raise excise and

VAT receipts significantly. Privatisation receipts are **scheduled** to raise

Sch 3 billion but do not **change** the deficit in national accounts terms.

Medium-term fiscal issues

A need for further consolidation...to escape the strictures of the budget this is a real danger. No data are **available** on the volguarantees

being used to secure the borrowing of public sector companies, although for

...three years for early retirees, but this will only become fully effective in 2020. The **ability** to choose only the best years biases accrued pension rights in favour of high claims...the period prior to

- has probably improved tax collection (data are unfortunately not yet available to incorporate this important change in (ILLUSTRATION FOR FIGURE

14 OMITTED)). Payment of the tax...made income-dependent. The formation of

tax-free reserves was further reduced, including a reserve available for

owners of apartments subject to rent control. In the transition period up to the...

...electricity and gas consumption is limited to 0.35 per cent of value-added for manufacturing .

The cumulative impact of these tax reforms has changed the nature of

the tax system...aspects it has served to crystallise a longer running equity issue. Indeed, concern with the **ability** of the self-employed to

benefit from tax concessions and tax credits led to the...Chapter III.

Progress in structural reform

Increasing wage and labour cost flexibility

Hourly compensation in **manufacturing** in Austria is the fourth highest in the OECD area and is nearly 20 per...time accounts, must not exceed 120 hours. Overall, the provision that a full year is **available** for averaging working time allows for the accommodation of seasonal variations in labour demand and...with the modest innovative capacity of

small and medium sized enterprises (SMEs) and their limited ability to

use external resources in the innovation process, have been diagnosed as

major weaknesses in...

 \dots still being discussed, implementation of programmes started in autumn

1997 and appears to be on **track** . The initiative comprises both raising

the financial endowment of existing research support funds and the...

...applied research between tertiary polytechnic institutions (Fachhochschulen) and enterprises; support for research networks ("centres

of **competency** ", Kompetenzzentren) which focus on long-term basic research

at a pre-competitive stage and bring...network, and for hiring lines are to

be granted without discrimination, subject to the technical **competency** of

the applicants and their assessed **ability** to supply the services. Granting and withdrawing concessions, as well as other principal regulatory

competencies...technological change and new demand profiles for skills, further measures will be necessary to adapt **skill** profiles as well as

widen curricula and to extend the coverage of occupations. However... reported here follow the methodology of King-Fullerton(1) and is

restricted

to considering corporate **manufacturing** investment in a closed economy in

that only domestic savings and investment are considered. For...

...initial cost of the project minus the discounted value of any grants or

tax allowances available for the asset, including the depreciation system

and cash grants or free depreciation allowances. The...the parameter estimates which are used to calibrate the models. There is no model currently available for Austria.

28. For a review of the arguments and associated empirical support see

Leibfritz...time job but could not find one; 7 per cent were in training

and not available , 3 per cent were in bad health, and two-thirds mentioned other reasons (including family...an important role in the preparation of the policy analyses and twice-yearly projections. The availability of extensive cross-country data bases and good computer resources facilitates comparative empirical analysis, much...

... Thus, work experience in government agencies or policy research institutions is an advantage.

e) The $\mbox{\sc ability}$ to write clearly, effectively, and to the point. The

OECD is a bilingual organisation with...

...much of the work in the Department is carried out in small groups. Thus,

the **ability** to work with other economists from a variety of cultural and

professional backgrounds, to supervise...

9/3,K/11 (Item 1 from file: 20)
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49278955 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Q1 2006 SUPERIOR ESSEX INC Earnings Conference Call - Part 1
FAIR DISCLOSURE WIRE

May 04, 2006

JOURNAL CODE: WFDW LANGUAGE: English RECORD TYPE: FULLTEXT WORD COUNT: 4526

(USE FORMAT 7 OR 9 FOR FULLTEXT)

...and distribution business. Hopefully you have all seen our earnings release issued yesterday which is **available** on our web page at

... release issued yesterday and our 2005 form 10-K. We expressly disclaim any responsibility to **update** forward-looking statements. We will also

SuperiorEssex.com. I must remind you that the discussion during ...

use

certain non-GAAP financial terms which are supplements...

... continue to have an impact on debt levels. However, we have responded appropriately to these changing conditions and have expanded our facilities to manage this component of risk in our... ... the quarter in our North American Magnet Wire business was clearly impacted by increases in manufacturing input costs, specifically energy, freight and non-copper raw materials. Year-over-year these increases... debt of the North American operations. The principal components of cash flow that comprise the change in debt for the quarter included

... this extremely volatile environment. To that end as we previously announced we recently increased our **available** credit lines in North
America by an additional \$50 million. On a pro forma basis...

approximately \$17 million in adjusted net income plus non...

- ... should help to offset some of the negative impacts of higher borrowing levels. Also certain **changes** to the structure of the revolving credit facility allow us to now classify the borrowings...in the second quarter and throughout the remainder of the year. Let me now briefly **update** you on our international activities. Beginning with our Magnet Wire business in Europe we're...
- ... associated technology. In addition we continue to adjust our European staffing levels and define required skill sets. One component of this is related to Sarbanes-Oxley where both internal and external... ... in the second half. Moving a little further east, our China expansion is still on track. Construction is going well, and the building is slightly ahead of schedule. We still expect the installation of all mechanical components to be completed this summer with...
- ... and we are also in the process of hiring additional staff and have employee training scheduled to begin in the second quarter here in our U.S. factory. While we had...we took measures to protect our corporate structure and restructured our credit facility. This additional

available

credit will help us in addressing the usual and expected seasonal working

capital requirements, as...

 \dots as simple as the 106 plus an additional \$50 million that was, would

have been available if that facility had been restructured as of the end

of the quarter. JOE CHIAMPI...

... backed facility or base facility. So fortunately as our working capital

accounts go up the $\ensuremath{\mathbf{available}}$ on the facility goes up and we are topped

out as far as our ${\bf availability}$. We have more ${\bf availability}$ actually

under our working capital accounts formula wise than we do in total

facility. So it is all available . JOE CHIAMPI: Thanks for the

clarification. OPERATOR: Richard Paget, Morgan Joseph. RICHARD PAGET,

ANALYST, MORGAN...

9/3,K/12 (Item 2 from file: 20) DIALOG(R)File 20:Dialog Global Reporter

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49113228

CHAPEAU INC

EDGAR ONLINE

May 23, 2006

JOURNAL CODE: CXEO LANGUAGE: English RECORD TYPE: FULLTEXT WORD COUNT: 4143

 \dots us" and the like refer to Chapeau, Inc. This report and other

information made publicly available from time to time may contain certain

forward-looking statements and other information relating to...

 \dots that are based on the beliefs of management and assumptions $\ensuremath{\mathsf{made}}$

concerning information then currently **available** to management. Such

statements reflect the $\,$ views of management at the time they are made...

 \dots penetration that we intend to make as a result of our acquisition of

Specialized, our **ability** to identify and negotiate transactions that

provide the potential for future shareholder value, our ability to

attract the necessary additional capital to permit us to take advantage of

opportunities with which we are presented, and our **ability** to generate sufficient revenue such that we can support our current and future cost structure...

 \dots vary materially from those described in the forward-looking statements.

We do not intend to **update** these forward-looking statements, except as

may occur in the regular course of our periodic...

 \dots deposits, we will need additional financing and failure to obtain such

financing would jeopardize our ability to continue as a going concern.

While we have secured initial orders from customers and...

 \dots 2005 includes an explanatory paragraph indicating that these matters

raise substantial doubts about Chapeau's **ability** to continue as a going

concern. We have a history of operating losses and may...

 \dots a replacement party, although we can provide no assurances that such

replacement party would be $\ensuremath{\mathbf{available}}$ at all or would be willing to

participate on terms acceptable to us. If such financing is not available

, our sales efforts and financial results will be adversely effected. We depend on a few...

 \dots loss of any of those employees may harm our business. We are dependent

upon the **skill** and **ability** of our management. We currently lack depth

of management and there \dots in the field. Any failure of our product in

field performance would adversely affect our ability to sell the product

and our financial results. We depend on a few key suppliers...gas

recirculation technology. Initial independent emissions testing have

yielded very favorable results, both in our manufacturing testing

facilities and in the field. We developed our $SC\text{-}EGR\left(R\right)$ system and emission

... completed during the recently ended third quarter has not yet taken

place and is currently **scheduled** during the next fiscal quarter, internal

testing by the Company indicates favorable results within

. . .

permit...develop and maintain a competitive position. Through our intellectual property management program, we continue to **monitor** our innovations for potential patent filings on new inventions and improvements upon our existing patented...

... application for "ICHM" pending in the U.S. Trademark and Patent Office.

Contingent upon our **ability** to generate sufficient cash flow from operations and/or obtain additional financing, if necessary, we...

... There can be no assurance, however, that any of these potential financing arrangements will be available and, if available, can be obtained on terms favorable to us or in amounts sufficient to meet our Calim PE will allow potential customers with the ability to utilize our Lean-One(R) cogeneration systems through discount energy purchase agreements as opposed...

9/3,K/13 (Item 3 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
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49023921

CHEROKEE INTERNATIONAL CORP

EDGAR ONLINE

May 18, 2006

JOURNAL CODE: CXEO LANGUAGE: English RECORD TYPE: FULLTEXT WORD COUNT: 3907

... statements. Such factors include, among others, our significant customers or in customer capacity generally, (3) **changes** in our sales mix to lower margin products, (4) increased competition in our industry, OVERVIEW...

... Guadalajara, Mexico, and Shanghai, China. In June 2000, we acquired Cherokee Europe, which added a manufacturing facility in Wavre, Belgium to our manufacturing capacity and enabled us to better serve the European market. We generate a significant portion...

 \dots Cost of Sales The principal elements comprising cost of sales are raw

materials, labor and **manufacturing** overhead. Raw materials account for a

large majority of our costs of sales. Raw materials...

... other components, mechanical parts and electrical wires. Direct labor

costs include costs of hourly employees. Manufacturing overhead includes

salaries, and the direct expense and allocation of costs attributable to

manufacturing for lease costs, depreciation on property, plant
and

equipment, utilities, property taxes and repairs and...

... certain estimates, judgments and assumptions that we believe are

reasonable based upon the information currently **available** . These

estimates and assumptions affect the reported amounts of assets and

liabilities at the date...

... statements and the reported amounts of revenues and expenses during the periods presented. Any future **changes** to these estimates and assumptions could have a material effect on our reported amounts of...

 \dots portion of our accounts receivable are concentrated in a small number of

customers. A significant **change** in the liquidity or financial position of

any one of these customers could have a...historical usage data and

estimates of future demand. Our industry is characterized by rapid

technological ${\it change}$, frequent new ${\it product}$ ${\it development}$, and ${\it rapid}$

product obsolescence that could result in an increase in the amount of $% \left(1\right) =\left(1\right) \left(1\right)$

obsolete...

 \dots effort to ensure the accuracy of our estimates of future product demand,

any significant unanticipated **changes** in demand or technological

developments could have a material effect on the value of our...

 \dots assets which could substantially reduce our effective tax rate for such

period. Therefore, any significant **changes** in statutory tax rates or the

amount of our valuation allowance could have a material...

 \dots of goodwill on an annual basis or more frequently when an event occurs

or circumstances **change** to indicate that an impairment of goodwill has

possibly occurred. The determination of whether any...

... also review the recoverability of the carrying value of longlived assets whenever events or **changes** in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability...

...projected future cash flows may vary significantly over time as a result of increased competition, **changes** in technology, fluctuations in demand, consolidation of our customers and reductions in average selling prices...

... new computing and storage, wireless infrastructure, enterprise networking, medical and industrial infrastructures and upgrade deployment schedules throughout the world, including deployments in the United States, Mexico, Europe, and Asia. In addition...

... products, which could cause such original equipment manufacturers to

reduce or eliminate their demand for **external** supplies of such

products or shift their demand to alternative suppliers or internal

suppliers. Such factors include lower perceived internal
manufacturing

costs and competitive reasons to remain vertically integrated. Due to the

possible uncertainties associated with... capital expenditures. Our

historical capital expenditures have primarily resulted from investments in

equipment to increase **manufacturing** capacity and to improve

manufacturing efficiencies. For 2006, we expect capital
expenditures to

be approximately \$3.0 million, which will relate primarily to our

investments in **manufacturing** equipment at our facilities. In 2005, we

spent \$8.1 million in capital expenditures of...

... inventory, which was \$13.8 million at March 31, 2006. We plan to use funds available under this credit facility to finance working capital and other cash requirements as needed. The...

... and our senior notes contain covenants that restrict our business operations, including covenants limiting our **ability** to make investments, enter into mergers or acquisitions, dispose of assets,

incur
additional debt, grant...

... our present expectations, we believe that our existing cash and cash equivalents, working capital and available borrowing capacity at March 31, 2006 will be sufficient to meet our anticipated cash requirements...

9/3,K/14 (Item 4 from file: 20)
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46562211 (USE FORMAT 7 OR 9 FOR FULLTEXT)

NRF Annual Convention 2006 Exhibitor Profiles

BUSINESS WIRE

January 12, 2006

JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 8030

(USE FORMAT 7 OR 9 FOR FULLTEXT)

...expoexchange.com/.

Below are profiles from NRF Annual Convention 2006 exhibitors; breaking news releases are available at http://www.tradeshownews.com, Business Wire's trade show, conference, and event news resource.
... cross-channel customer, product, employee, and marketing intelligence -- Evolve easily and quickly as your needs change -- Are functionally-rich and built on next-generation technology -- Are flexible and scalable Find out...

... decisions are made at the point of purchase, Brickstream's instore solution improves the **ability** to increase conversion rates, optimize marketing, & improve customer service. -- Store traffic Counting - Combine with your...one resource, CSG provides the most detailed, accurate, timely and actionable retail and foodservice information **available**. We offer our data in many forms, including online, printed and CD-ROM, as well...

... performance across the entire chain / region / district). 5)
Optimize
staff to customer ratio maximizing productivity (scheduling & predictive
scheduling). Company: CPFilms, Inc. Booth/Stand: 866 Media Contact: Lisa

Boaz Media Contact Phone: 800-345...

 \dots window film carries a full manufacturer's warranty. Museum grade and

safety films are also **available** . Call CPFilms Inc. at 800-345-6088.

Company: Digital Persuasion Booth/Stand: 269 Media Contact...to improve

productivity need look no further than to techniques that have been used in

manufacturing fields for decades. Maynard's products and services
are

supported by an investment in research...

 \dots business and built with a common vision to provide the broadest

workforce performance optimization solutions available with substantial

return on investment for our clients. Company: IASTA Booth/Stand: 767 Media

Contact... Media Contact Phone: 480-308-3294 Web: www.jda.com With over

4,800 retail, manufacturing and wholesale customers worldwide, JDA is a

global leader in integrated retail demand chain solutions...
... retailers, wholesalers, manufacturers and self-sourcing retailers to

increase visibility across both their internal and **external** supply

network with a single vendor. Encompassing all front and back office store

operations, workflow management...

 \dots the supply chain, the Vision Suite of solutions effectively address the

complex business processes, rapidly $\ensuremath{\textbf{changing}}$ product $\ensuremath{\text{mix}}$ and short

product life cycles faced by Jesta's clients. The Vision solutions...

 \dots ensuring a stable technology platform. KINGnet Solution suite provides a

full range of kiosk software available today: -- Kiosk client software --

Powerful kiosk **monitoring** & reporting -- Remote content management --

Centralized payment processing KING's turnkey kiosk solutions are adapted for...

 \dots the product they want through several intuitive search paths. Both Gift

RegistryWorks and CatalogWorks are **available** as a licensed or hosted

solution. Company: Mediaport Entertainment Booth/Stand: 1580 Media Contact:

Mark... deliver more. Our enterprise software gives clients more than a

media-rich user experience. From monitoring , managing, and usage reporting to content targeting and ongoing service support, our clients receive a... ...ideas. It is a leading provider of innovative LED signage technology and solutions, creating marketchanging products from revolutionary, patent-pending display LED architecture. Specifically, OnScreen's revolutionary LED sign, the...performance indicators of corporate and operations. Our products improve margins, optimize inventory, increase availability and sales, and afford the retailer an product exceptional return on their investment. Company: SAP Booth... ... containers. The company partners with ports and terminal operators to provide a global infrastructure for tracking shipments and their contents. Shippers, logistics service providers and transportation companies can connect to the...locations in business -- Evaluate sales conversion ratios -- Measure results of marketing campaigns --Produce efficient staffing schedules -- Comply with safety regulations and codes SenSource has Solutions You Can Count On! Company... met

... released more frequently than once per year. Synergos Technologies met this challenge, and continues to **update** the product and expand its capabilities every three months. Today savvy retailers across the nation

. . .

... and globally. Innovative Product Range: Our key technologies are automatic data capture, process automation and monitoring systems.

Portfolio with North American and International customers: By providing tailored solutions, consistent performance, and...Media Contact Phone: 714

435 3636 Web: www.torexretail.com Torex Retail boasts an unparalleled track record of more than twenty years, servicing some of the biggest

names in retailing. Our...

DIALOG(R) File 20:Dialog Global Reporter (c) 2006 Dialog. All rts. reserv.

46393803

 ${\tt Q2~2006~Flow~International~Earnings~Conference~Call~-~Part~1}$ FAIR DISCLOSURE WIRE

December 20, 2005

JOURNAL CODE: WFDW LANGUAGE: English RECORD TYPE: FULLTEXT WORD COUNT: 4384

... 10-Ka filing for the year ended April 30, 2005. Flow takes no obligation to update any forward-looking statements whether as a

of new information, future events or otherwise...

... the markets. In North America, the American Machine Tool Distributors

Association and the Association for **Manufacturing** Technology, the AMT,

compiled a machine tool $% \left(1\right) =\left(1\right) +\left(1\right) +\left($

... 1000 aircraft this year making this the best year in the past seven.

First commercial availability for the 787 is 2008 and 2010 for the

Airbus with the presently ordered production...

 \dots very good situation for Flow as our initial round of machines are being

installed on **schedule** in Japan as we speak. We believe our performance

on these very complicated systems gives our aerospace customers no reason

to **change** equipment suppliers in midcourse. Presently our backlog of

Composite Machining Centers for aerospace stands at...margin for the July

quarter. We continue to benefit from the ongoing implementation of lean

previous conference calls. Additionally, we... material weaknesses as

quickly as possible. During the quarter we also expended significant

internal and **external resources** on our SOX 404 compliance efforts. We

are working very hard to ensure that we...

...the S-1, demonstrates the depth of talent we have within the Company and our ability to remain focused on our core in times of challenge.

9/3, K/16 (Item 6 from file: 20)

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43919315 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Event Brief of Q2 2005 Maxtor Corp Earnings Conference Call - Part 1 FAIR DISCLOSURE WIRE

July 27, 2005

JOURNAL CODE: WFDW LANGUAGE: English RECORD TYPE: FULLTEXT WORD COUNT: 4562

(USE FORMAT 7 OR 9 FOR FULLTEXT)

 \dots to supply an incremental 4m units of media per quarter. 2. Expect

initial incremental volume **available** in the 2Q06. 3. MXO will prepay

Kohlmac for future media purchases. 1. Prepayments will...

... eases earlier than anticipated, agreement with Kohlmac will enable MXO

to proceed more aggressively with **manufacturing** transition to Asia,

achieving cost savings more quickly without disruption. 3. Other Corporate

Matters: 1...

... regain share in the desktop market and improve revenue and profits. 3.

Transition of desktop **manufacturing** to China is also critical and remains

on track with our target timeframes. 4.

S2. Operations Overview (M.W.) 1. 2Q05 Return to Profitability...

... increased 20% from 1Q;05. 3. Growth reflected continued good demand for

SCSI drives and **ability** to successfully ramp **manufacturing** and deliver

the quality products customers expect. 2. SCSI Highlights: 1. Began initial

shipments of... gigabyte drive this year is crucial to improving desktop

performance. 2. Next generation desktop drive **scheduled** for 2006 is even

more important. 1. This drive will be much more cost competitive...

 \dots continue to work on desktop business as with server operation,

emphasizing common design, low cost ${\tt manufacturing}$, and products with

capacity, features and quality that customers require. 4. Development of a

1" drive continues on plan and expect to have a competitive product

available for shipment in 2006. S3. Financial Overview (D.W.) 1.
2Q05

Overview: 1. 2Q05 revenue...

... of \$51m from 1Q05 total of \$436m. 5. Outlook: 1. 3Q05 will begin to

represent **changing** dynamics for desktop and enterprise businesses. 2.

Enterprise operation saw outstanding quarter, growing unit volumes...EPS

would be \$0.00-0.02. 6. Mgt. expects to provide a mid 3Q05 update for

the investment community during the week of September 5, and will announce

3Q05 results...

... also as Dustin said, we had some finished goods and some raw

material, raw media $\mbox{available}$ at the end of the 2Q05 which will be

rolled over into 3Q05. So we...

9/3,K/17 (Item 7 from file: 20)
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42545079 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Q1 2005 WebMD Earnings Conference Call - Part 1

FAIR DISCLOSURE WIRE

April 28, 2005

JOURNAL CODE: WFDW LANGUAGE: English RECORD TYPE: FULLTEXT WORD COUNT: 4542

 $\dots difficulties$ in integrating acquired businesses, establishing ${\tt WebMD}$

Health as a separate publicly traded Company, and **changes** in economic

protocol or regulatory conditions or other trends affecting the

health-care, Internet and...

 \dots uncertainties are described in our SEC filings. WebMD expressly

disclaims any intent or obligation to **update** these forward-looking

statements. The earnings release issued today is **available** on our

website at webmd.com in the About WebMD section and has also been...

...in a Form 8-K. The Form 8-K and our other SEC filings are available

on our website and on the SEC's website. The release and Form 8-K...

 \dots results for the quarter. I will review the business segment results for

the quarter, and **update** our 2005 guidance. Marty Wygod will then give you

an **update** on our plans to establish the portal segment for the publicly

traded entity, and he will discuss the management changes announced

today, and then we will open it up for Q&A. Overall I'm...

...I'd first like to point out that our press release including comparative financials is available on our website. Also we have furnished

as an exhibit to a Form 8-K...

...impairment of certain of our investments and marketable debt securities.

The combination of an unfavorable **change** in interest rate and

management's belief that these investments may not be held to...our

customer service function and our internal operating and management

information platforms using internal and external resources to

accomplish our objectives and we expect to see continued improvements in

product, sales, service...occur during 2005. Our guidance does not include

one-time charges associated with the management **changes** announced today.

Our guidance does not reflect any potential repurchases of shares of our outstanding...

 \ldots of the year. We continue to anticipate that a number of our customer

relationships may change and we have contemplated such events in our

guidance range. Turning to Practice Services. WebMD... income to be

approximately \$0.05 to \$0.06 per share. As another reminder, a schedule

detailing this guidance has been furnished as an exhibit to a Form 8-K $\mbox{\filed}\dots$

 \dots comment further on this transaction until the prospectus is filed. We

also announced a management **change** at WebMD Health today. Wayne

Gattinella, the Segment President will become Co-CEO. Wayne will...

 \dots creation and implementation of all of AOL's products since early 2002.

With a proven track record of managing product development,

technology and operations, David has been a leader in developing and

implementing consumer facing technology...

 \dots we could break that down to a bit more detail. And then secondly, could

you update us on some of the commercial success you're having or

just

update us generally on some of the developments relative to
within

Business Services, some of the...

 \ldots sell virtually an array of products and services that helps the provider

literally manage their **ability** to handle claims processing from their

side. So there we're selling products along with...

9/3,K/18 (Item 8 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter

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42457430 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Q1 2005 Acacia Research Corporation Earnings Conference Call - Part 1 FAIR DISCLOSURE WIRE

April 27, 2005

JOURNAL CODE: WFDW LANGUAGE: English RECORD TYPE: FULLTEXT WORD COUNT: 4409

... and synchronization, broadcast data retrieval, computer memory

cache coherency, data encryption and product activation, dynamic

manufacturing modeling, image resolution enhancement, interstitial

Internet advertising, microprocessor enhancement, spreadsheet automation,

and resource $% \left(\mathbf{scheduling}\right) =\mathbf{scheduling}$. We will also be launching additional licensing

programs for our other patented technologies, including our...

 $\dots \mathbf{I}$ will now turn the call over to Rob Berman, who will give you an

update on some of our new patent portfolios and the current status of our

litigation initiatives...

 \dots upcoming 10Q filing, we will list all of our current litigation. We will

continue to **update** this list on a quarterly basis in our filings.

Additional information on most federal court litigation is available to

the public and can be accessed online through the PACER system at $% \left(1\right) =\left(1\right) +\left(1\right) =\left(1\right) =\left(1\right) +\left(1\right) =\left(1\right) =$

pacer.uspci... widely used for a number of purposes. For example,

distribution companies are using them to track the movement of goods.

Information technology companies are using them as a way to collect...

... technologies which we are pursuing with a combination of licensing and

litigation strategy is dynamic **manufacturing** modeling. Dynamic

manufacturing modeling allows a manufacturer to create a model of
its

manufacturing facility on a computer. It then gives the manufacturer the

ability to experiment with the model, as opposed to its
actual

manufacturing operations. For example, time can be accelerated,
the

effects of new equipment can be tested, and new manufacturing processes

can be evaluated before large capital expenditures and retooling efforts

are implemented. Finally, with an operational model, predicted results can

be used to **monitor** actual results to insure that once **changes** are made

to the **manufacturing** process, everything is working according to plan.

This type of modeling has become very popular...

 \ldots we have a status hearing on April 27 to set a trial date and discovery

schedule . Finally, we also have litigation pending in Thomson, in
the

eastern district of California, where...

 \dots television. Interactive television has become a rather broad term that

generally describes a user's **ability** to participate, usually via a

television remote control, in certain aspects of television programming or

 \ldots Ohio are in the process of being transferred to the northern district of

California. A **scheduling** conference has been set for June 14, 2005.

After that conference, we should have more...

... receipt of programming along with supplemental data. A key element of

the invention is the **ability** to store the data and recall it at a later

time. We believe that this...

 \dots that allow for the storage and retrieval of this data, but we'll

continue to **monitor** this market for additional licensing opportunities.

When consumers purchase their XM and satellite radios, many...

 \dots of Texas and are continuing our licensing efforts in this category. We

will continue to **update** you on new technologies and licensing programs,

such as our recently purchased Laptop Connectivity technology, when

information becomes **available** and we will regularly **update** you on our

licensing and litigation activity each quarter. As you can see from my

update , we are now a well-diversified patent licensing and
enforcement

company with patents covering large...

9/3,K/19 (Item 9 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
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34069653

Q4 2003 Syngenta Earnings Conference Call (US) - Part 1

FAIR DISCLOSURE WIRE

February 11, 2004

JOURNAL CODE: WFDW LANGUAGE: English RECORD TYPE: FULLTEXT WORD COUNT: 4561

 \dots actual results to differ materially from these statements. We refer

you to Syngenta's publically **available** filings with the U.S. Securities

and Exchange Commission for information about these and other risks and

uncertainties. Syngenta assumes no obligation to **update** forward-looking

statements to reflect actual results, changed assumptions or other factors.

Now, I would...

 \dots years have been far from easy with markets under pressure from several

factors, including technology **changes**, uncertainty over subsidy reform

and surplus channel inventories in many countries. Syngenta has confronted

these... sales compared with 56% in 2001. This will allow us to achieve

further gains in **manufacturing** efficiency and to focus our marketing

resources behind the most profitable products. Seed Sales exceeded... program target of \$625m with savings of \$559m. We are consistently

realizing savings ahead of **schedule** and now expect to complete the full

program in 2004, one year ahead of target...

... rationalization, the relocation of assets to lower cost regions, mainly

Asia, increased sourcing of raw materials outside Europe and the

alignment of service functions such as G&A with these **changes**, including

and the...

...in the tax rate to 36% from 39% in 2002. For 2004, we are on track to

reach our target of a tax rate in the lower 30s and we now...and invest in

markets like Flowers and Vegetable seeds, where the consumer is

increasingly driving **change** and where Syngenta is uniquely placed to

in 2004. Thirdly, emergent businesses, which are sufficiently close to...

...to produce pharmaceuticals in plants. These are examples of how we shall

use our core ${\it skill}$ base to turn novel ideas into commercial reality, so

as to realize the value of...

9/3,K/20 (Item 10 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
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28674942 (USE FORMAT 7 OR 9 FOR FULLTEXT)

AFC Enterprises, Inc. 2003 Mid-Quarter Business Update Conference Call -

Final - Part 1

FAIR DISCLOSURE WIRE

April 03, 2003

JOURNAL CODE: WFDW LANGUAGE: English RECORD TYPE: FULLTEXT WORD COUNT: 4621

(USE FORMAT 7 OR 9 FOR FULLTEXT)

 \ldots the outcome of the ongoing audits and restatement of our financial

statements, the cost and **availability** of our principal food products,

labor shortages or increased labor costs, our **ability** to franchise new

units and expand our brands, our and our franchisees' ability to

successfully operate existing units and open new units, changes in consumer

preferences and demographic...

...we still feel that about \$60 million or better of free cash flow will be

available during the year. As I've indicated to you in the past, we
will
commence...

... I'd like to take the next 15 to 20 minutes to give you an update

on our key business drivers. But first of all I want to take

the opportunity...

moved to a strategy of higher...

... better than last year. Church's believes this is due to the complete flavor profile change that featured a buttery and crisp batter. We also

... However, Church's is now working on five deals comprised of 40 commitments that are scheduled to close in quarter 2. In order to

commitments that are **scheduled** to close in quarter 2. In order to bolster

Church's commitments for the full... new additional products during the

balance of the year with our next new product launch **scheduled** for July.

Overall we believe that this strategy will continue to build our heritage

menu...outside firm to conduct a lapsed user study. The result of this work

indicates a **change** in mall consumer behavior. Given the current economic

uncertainty, consumers are becoming more destination based...

 \dots will be additionally strengthened through our improved marketing

programs. Strategically the brand is focused on **product** development to

increase purchase occasions and overall frequency. The intent is to become

more of a...

 \ldots of our bakery case program which we debuted with many of you in November

is **scheduled** to begin mid-April, highlighting 12 additional Cinnabon

specialty baked products. These products will address...

 \dots these new products have high frequency use by our customers and as such

have the **ability** to improve our overall frequency at Cinnabon. And

finally, we are in the current stage...company owned cafes such as new

food fair program in which we capitalize on distinctive **outside** vendors

to **supply** branded food from pastries to sandwiches, and new menu boards

which are much more user...

... opened 12 new cafes globally during the first three periods, which is

really right on **track** with our performance year over year. Finally, we're

focused on improving our franchise partners...

... the 50 to 60 basis points in our operating margins, and we're

making that available right away to our franchise partners. We're continuing to bring new supply chain management... (Item 11 from file: 20) 9/3,K/21 DIALOG(R) File 20: Dialog Global Reporter (c) 2006 Dialog. All rts. reserv. 28674838 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Q1 2003 Lone Star Technologies Earnings Conference Call - Final - Part 1

FAIR DISCLOSURE WIRE

April 01, 2003

JOURNAL CODE: WFDW LANGUAGE: English RECORD TYPE: FULLTEXT WORD COUNT: 4636

... year ended December 31, 2002. Lone Star Technologies Incorporated not undertake any obligation to update revised statements does result of new information future events or otherwise. I would like...

... lower steel costs, which were down about 6 percent from the previous quarter and lower manufacturing costs associated with increased operating rates for principal oil field products manufacturing facility. Total revenues of 128.1 million in the first quarter increased 19 percent

...is approximately 55 percent of our cost of goods sold. Our principal oil

field products manufacturing facility was operated at about 65 percent

capacity utilization during the quarter. This compares to...

... during the previous quarter. Both lower cost steel and increased

production volumes contributed to improved manufacturing costs during the

quarter. Going forward, we believe steel costs will increase slightly

during the ... the first quarter we noted this gap still exists. Next, I'll

give a quick update on our expandable oil field products and coupling

products. Our expandable tubulars continue to expand...

...of the quarter was 33 percent. Our 100 million revolving credit facility

remains undrawn and available for a total liquidity including

approximately \$234 million. We also have approximately 275 million in tax

net operating losses which are not booked our balance sheet but
available

to benefit us as results improve. With that, I would like to turn the call

. . .

... ten percent below last year at about 97 rigs. This utilization rate for

the rigs **available** is about 65 percent showing room for growth. Of

course, the gas drilling activity had...factors. (inaudible) inventory

appears in balance possibly low in certain segments. Imports do not

materially **change** throughout the quarter. And oil drilling or shallow

drilling improved while natural gas and deeper...

 \dots responded to the rising cost with price increases and we continue to

adjust our production **schedules** to meet short lead time demand in this

market segment. Let me turn for a...

... our costs and we've maintained a steel sourcing flexibility strategy to

deal with the **changes** in price segments throughout our company. We

generally purchase about 70 percent of our raw material outside the

United States in slab form. Last ... year or so, the domestic steel

producers have really been in a state of operational **chan**ge for some

time. In response to unprecedented imports in 2001, there were a number of

. . .

 \dots maybe some resolution later this year on that particular activity. So

our response to these ${\it changes}$ has been the domestic coils we purchased a

few more coils in this market. And...

 \dots rig count moves up. ROBERT SHOEMAKER: And on the crewing question,

problem, we have the **ability** to schedule the mills on a weekly basis. So

we can add the shifts around...

9/3, K/22 (Item 1 from file: 610)

DIALOG(R) File 610: Business Wire

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00779049 20020919262B1820 (USE FORMAT 7 FOR FULLTEXT)
B2T Conference 2002 Exhibitor Profiles

Business Wire

Thursday, September 19, 2002 14:30 EDT

JOURNAL CODE: BW LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

DOCUMENT TYPE: NEWSWIRE

WORD COUNT: 2,323

TEXT:

... IP with software-based

telephone systems. Customers include businesses in insurance, banking, technology, medical, utility, manufacturing, and other service areas.

Company: Arch Wireless

Booth: 36

Media Contact: Susan Zwick

IR Contact...

...provides wireless services to customers

throughout the United States and North America. Additional information is available at www.arch.com.

Company: BP Studios

Booth: 6

BP Studios is the Triangle's...

...newest product,

BP Message Center. BP Message Center is an automated, web-based email message **tracking** system that follows an Application Services Model to send permissions-based email to a targeted...

...company based in Raleigh, North Carolina that specializes in outsourced recruitment, on-premise management, and **outsourced** human **resources** and training. He was born and raised in Raleigh, NC and graduated with honors from ...Hired Guns, a US Networks company, offers

signature line of

network design, management and **monitoring** services called SureNetT, which ensure customers maximize their network performance. The Hired Guns convergence team...

...a full

line of uninterruptible power systems (UPS), DC power systems, power management software, remote **monitoring**, turnkey integration services, and site support, providing a seamless solution for our customers. Our products and services increase enterprise-wide systems **availability** and are utilized in networking, PC, financial, medical, industrial, voice and data communications, military and...

...hundreds of trucks and aircraft -

and an unwavering commitment to ensuring the safety, integrity and availability of your data if disaster strikes.

Iron Mountain Off-Site Data Protection is the industry...

...CTU provides both in-class and

online training to meet the demands of the constantly **changing** IT field. With open enrollment, students can take their courses on a flexible **schedule**. By offering industry recognized certifications such

as Bioinformatics and programs by Microsoft, Cisco and Oracle, we are able to provide the **skill** -set needed by today's IT professionals.

Through low instructor to student ratios and labs...

...top 200 U.S. markets. Through recent

market launches, Nextel and Nextel Partners service is available today

in areas of the United States where approximately 230 million people live or work...of skills, contacts, knowledge,

and flexible resources to help you attack the development, marketing and manufacturing issues inherent to bringing a product to market.

Wind River is a worldwide leader in...

 \dots Note to exhibitors: Information about Business Wire's global trade show

news

distribution options is **avail**able at www.tradeshownews.com/tsn/tsn-sub.html.

To issue your trade show or conference...

... EVENT NAMES: MANUFACTURING AND PRODUCTION

9/3,K/23 (Item 2 from file: 610)

DIALOG(R) File 610: Business Wire

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00437974 20010109009B6332 (USE FORMAT 7 FOR FULLTEXT)

Ingenuus Demonstrates Need For Intelligent Change Management at Medical

Design And Manufacturing Conference; New Manufacturing Change Manager

Product Introduced

Business Wire

Tuesday, January 9, 2001 06:31 EST

JOURNAL CODE: BUSINESS WIRE, COMTEX LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

DOCUMENT TYPE: NEWSWIRE

WORD COUNT: 1,243

Ingenuus Demonstrates Need For Intelligent Change Management at Medical

Design And Manufacturing Conference; New Manufacturing Change Manager

Product Introduced

TEXT:

Sunnyvale-based Ingenuus

Corporation (Nasdaq:INGE) formally introduced its newest product, the **Manufacturing** Change Manager(TM) (MCM), at the annual Medical Design and

Manufacturing Conference here. Conference attendees and exhibitors included

key representatives from hundreds of **manufacturing** companies that face

the

significant challenges of managing change in an ever-changing global economy.

```
community
that
increasingly relies on geographically dispersed or virtual
manufacturing
models has reached a critical stage, " said Mike Carroll, Ingenuus
President
and CEO. "Obsolete manufacturing models sought to improve
productivity
profitability by tightly controlling and minimizing change. The new...
...line profits. We decided to formally
introduce our MCM product at the Medical Design and Manufacturing
Conference
because of the large number of manufacturers that attend and exhibit
here.
The
highly...
...at the Conference will
accelerate awareness of the advanced benefits of our product among key
manufacturing prospects."
"The rapid rate of technological change, combined with a demand for
more
powerful and...
...process. The MCM
product comprehensively manages all types of change from any source:
customers, suppliers, manufacturing, engineering, purchasing, quality
(ISO),
and any other type of variation changes. It even manages employee...
"The Manufacturing
                     Change Manager product that we featured here is
comprehensive new approach to handling change, " said Chris Williams,
Chief Technical Officer. "The demands of today's global economy no...
...Our challenge
literally was to get "feet off the street" by putting the solution for
on the desktops of all supply chain participants. For the first time,
members of the manufacturing supply chain can communicate and
collaborate
with
each other using a fully-integrated and automated ...
...MCM's design also includes a
Smart Expediter (TM) which numbers, archives, and assigns all changes,
οf
any
type, requested anywhere in the supply chain. Nothing is allowed to
fall
into
```

"The need to intelligently manage change in the manufacturing

a "crack" since the Smart Expediter alerts managers to potential bottlenecks

that can disrupt **schedules** in time for them to take appropriate action,

and

forwards critical information to higher levels...

...forces action in order to ensure that all necessary steps are made to optimize the ${\bf manufacturing}$ process. No competitive system offers ${}^{\circ}$

the **manufacturing** community the robust features and benefits we demonstrated

today in our new MCM product."

More About the Manufacturing Change Manager:

MCM, Ingenuus' premier application, facilitates and, in fact, drives every

aspect of intelligent manufacturing c-commerce. MCM is specially designed

to

support manufacturers that must achieve extremely aggressive growth targets.

MCM is designed to improve the ability of all members of the manufacturing

content supply chain to communicate and collaborate with one another about

new

or **changing** information concerning the manufacture, source or supply of

products or components. Ingenuus' products are well-suited for participants

in

outsourced supply chains, as well as companies managing multi-site
engineering, manufacturing , sales and distribution operations,
connected

via

the Internet. With features like the Smart Expediter (TM...

...the ultimate tool for

collaboration.

MCM Smart Expediter: The Smart Expediter acts as a virtual **tracking** agent

that

actively "pushes" and tracks manufacturing change orders through the

global

supply chain, providing alerts before items fall behind **schedule** and automatically escalating items when necessary. While "pushing" and **tracking**

information packages globally, the Smart Expediter keeps track of time.

measuring time in cue and time to complete, while identifying bottlenecks

and

troubled flows. Acting decisively, it provides alerts to its constituents

when

items are falling behind **schedule** , automatically archives any **change** to

manufacturing flows, provides audit trails compliant with ISO
requirements,

and allows for red line drawings and document **changes** on the factory floor

with electronic signature approval. When an item becomes overdue, the $\ensuremath{\mathsf{Smart}}$

. . .

...and creates "what-if" models that enables users to identify cost-efficient

alternatives, facilitate proactive $\mbox{\it manufacturing}$ planning, and optimize

the

"cut-in" process.

About Ingenuus:

Ingenuus Corporation (Nasdaq:INGE) is the technology leader in Intelligent

Manufacturing Collaborative Commerce (TM). Ingenuus allows manufacturers

to

take command, and take control of the complete **manufacturing** change life

cycle, whether a discrete manufacturer in electronics or mechanical assembly

and test, or a process manufacture in semiconductors or pharmaceuticals.

For

Original Equipment Manufacturers (OEM), Contract ${\bf Manufacturing}$ Services

(CMS),

customers or suppliers, Ingenuus provides real time Intelligent Collaboration(TM) throughout the entire supply chain, globally. Using Manufacturing Change Manager(TM), the entire organization will speak the

same

language, plan together, transact together...

...pace and speed, while eliminating friction of all types across the complete supply chain. Ingenuus' **Manufacturing** Change Manager

solution is a state of the art, next-generation product that surpasses all

. . .

...corporate headquarters are located at 830 East Arques Avenue, Sunnyvale, CA 94086. More information is **available** at www.ingenuus.com.

CONTACT:

VP Corporate Development Douglas Klint, 408/716-2614

URL:

http...

...EVENT NAMES: MANUFACTURING AND PRODUCTION

```
Ref Items Index-term
E1
         0 *AU=CHERNEFF, J
E2
         2 AU=CHERNEFF, J.
E3
         1 AU=CHERNEFF, JILL B. R.
E4
         3 AU=CHERNEFF, JONATHAN
        1 AU=CHERNEFF, JONATHAN MARTIN
E5
        1 AU=CHERNEFF, ROBERT V.
E6
        1 AU=CHERNEFF, ROBERT VICTOR
E7
        1 AU=CHERNEFSKY, A. F.
E8
         8 AU=CHERNEGA A
E9
E10
        3 AU=CHERNEGA AG
        4 AU=CHERNEGA AI
E11
E12
      288 AU=CHERNEGA AN
         Enter P or PAGE for more
? s e2:e5
>>>One or more prefixes are unsupported
>>> or undefined in one or more files.
              7 AU='CHERNEFF, J.':AU='CHERNEFF, JONATHAN MARTIN'
    S10
>>>One or more prefixes are unsupported
>>> or undefined in one or more files.
     S11
              2 AU='CHERNEFF, J.'
? t s10/3, k/all
             (Item 1 from file: 2)
 10/3, K/1
DIALOG(R) File
              2:INSPEC
(c) 2006 Institution of Electrical Engineers. All rts. reserv.
           INSPEC Abstract Number: C91075124
 Title: Communicating design representations: the role of
interpretation
  Author(s): Cherneff, J.
  Author Affiliation: MIT, Cambridge, MA, USA
  Journal: Computer-Aided Engineering Journal
                                                vol.8, no.4
                                                               p.153-9
  Publication Date: Aug. 1991 Country of Publication: UK
  CODEN: CAEJE7 ISSN: 0263-9327
 U.S. Copyright Clearance Center Code: 0263-9327/91/$3.00+0.00
 Language: English
  Subfile: C
 Author(s): Cherneff, J.
 10/3, K/2
              (Item 1 from file: 35)
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01177208 ORDER NO: NOT AVAILABLE FROM UNIVERSITY MICROFILMS INT'L.
KNOWLEDGE-BASED INTERPRETATION OF ARCHITECTURAL DRAWINGS
          CHERNEFF, JONATHAN MARTIN
 Author:
 Degree: PH.D.
          1990
 Year:
  Corporate Source/Institution: MASSACHUSETTS INSTITUTE OF TECHNOLOGY
```

0753)

Source: VOLUME 52/05-B OF DISSERTATION ABSTRACTS INTERNATIONAL.

PAGE 2681.

Author: CHERNEFF, JONATHAN MARTIN

10/3,K/3 (Item 2 from file: 35)

DIALOG(R) File 35: Dissertation Abs Online

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801257 ORDER NO: AAD83-03556

GENDER ROLES, ECONOMIC RELATIONS AND CULTURE CHANGE AMONG THE BONTOC IGOROT

OF NORTHERN LUZON, PHILIPPINES

- Author: CHERNEFF, JILL B. R.

— Degree: PH.D.

Year: 1982

- Corporate Source/Institution: NEW SCHOOL FOR SOCIAL RESEARCH (0145)

- Source: - VOLUME 43/09-A OF DISSERTATION ABSTRACTS INTERNATIONAL.

PACE 3046. 180 PACES

- Author: CHERNEFF, JILL B. R.

10/3,K/4 (Item 1 from file: 8)

DIALOG(R)File 8:Ei Compendex(R)

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03374525 E.I. Monthly No: EI9202018551

Title: Communicating design representations. The role of interpretation.

Author: Cherneff, Jonathan

Corporate Source: Massachusetts Inst of Technology, Cambridge, MA, USA

Source: Computer-Aided Engineering Journal v 8 n 4 Aug 1991 p 153-159

Publication Year: 1991

CODEN: CAEJE7 ISSN: 0263-9327

Language: English

Author: Cherneff, Jonathan

10/3,K/5 (Item 2 from file: 8)

DIALOG(R)File 8:Ei Compendex(R)

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03034415 E.I. Monthly No: EI9103025181

Title: Integrating CAD with construction-schedule generation.

Author: Cherneff, Jonathan; Logcher, Robert; Sriram, D.

Corporate Source: Massachusetts Inst of Tech, Cambridge, MA, USA Source: Journal of Computing in Civil Engineering v 5 n 1 Jan

1991 p

64-84

Publication Year: 1991

CODEN: JCCEE5 ISSN: 0887-3801

Language: English

```
(Item 3 from file: 8)
 10/3,K/6
DIALOG(R) File 8:Ei Compendex(R)
(c) 2006 Elsevier Eng. Info. Inc. All rts. reserv.
          E.I. Monthly No: EIM9004-017353
02892670
  Title: Automatic construction scheduling from drawings.
 Author: Cherneff, Jonathan; Logcher, Robert; Sriram, Duvvuru
 Corporate Source: M.I.T., Cambridge, MA, USA
 Conference Title: Proceedings of Construction Congress I -
Excellence in
the Constructed Project
  Conference Location: San Francisco, CA, USA
                                               Conference Date:
19890305
 E.I. Conference No.: 12842
 Source: Proc Constr Congr I Excellence Constr Proj. Publ by ASCE,
New
York, NY, USA. p 210-216
  Publication Year: 1989
  ISBN: 0-87262-740-3
 Language: English
 Author: Cherneff, Jonathan; Logcher, Robert; Sriram, Duvvuru
 10/3,K/7
              (Item 1 from file: 6)
DIALOG(R) File
               6:NTIS
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1446388 NTIS Accession Number: AD-A207 421/9
 DICE (Distributed Integrated Environment for Computer Aided
Engineering):
An Object Oriented Programming Environment for Cooperative
Engineering
Design
  (Final rept. Jan 87-Jan 8)
 Sriram, D.; Logcher, R. D.; Groleau, N.; Cherneff, J.
 Massachusetts Inst. of Tech., Cambridge. Dept. of Civil Engineering.
 Corp. Source Codes: 001450030; 220010
 Sponsor: Army Research Office, Research Triangle Park, NC.
 Report No.: ARO-24621.1-EG-UIE
 20 Mar 89
             52p
 Languages: English
 Journal Announcement: GRAI8917
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Author: Cherneff, Jonathan; Logcher, Robert; Sriram, D.

Sriram, D.; Logcher, R. D.; Groleau, N.; Cherneff, J.?